

Industries in the Tourism and Service Economy Initially Impacted by COVID-19 Related Closures

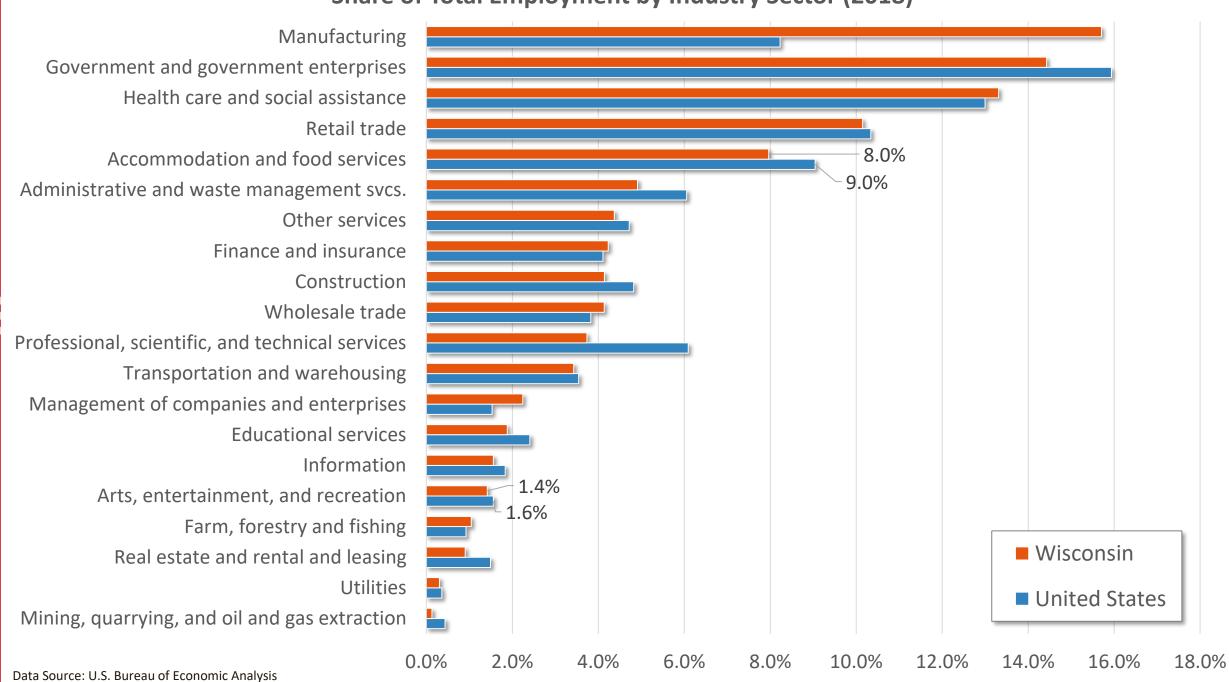
Arts, Entertainment and Recreation (NAICS 71)

- Performing Arts, Spectator Sports, and Related Industries (10,639 employees)
- Spectator Sports
- Promoters, Agents and Managers
- Independent Artists, Writers and Performers
- Museums, Historical Sites, and Similar Institutions (2,821 employees)
- Museums and Historical Sites, Zoos, Botanical Gardens
- Amusement, Gambling, and Recreation Industries (37,289 employees)
- Casinos (except Casino Hotels)
- Golf Courses, ski resorts and marinas
- Health Clubs
- Bowling Centers

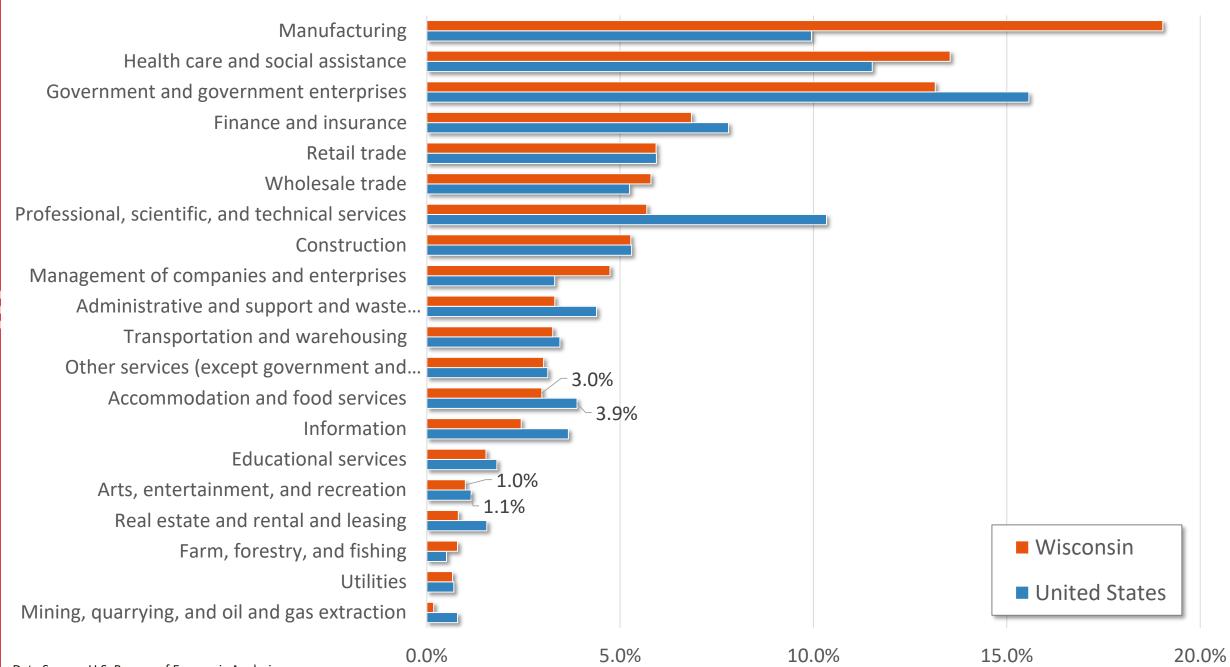
Accommodation and Food Service (NAICS 72)

- Accommodations (33,378 employees)
- Hotels (including Casino Hotels)
- Bed and Breakfasts
- RV Parks
- Food Services and Drinking Places
- (208,592 employees)
- Full Service and Limited Service Restaurants
- Caterers
- Bars and Drinking Establishments

Share of Total Employment by Industry Sector (2018)

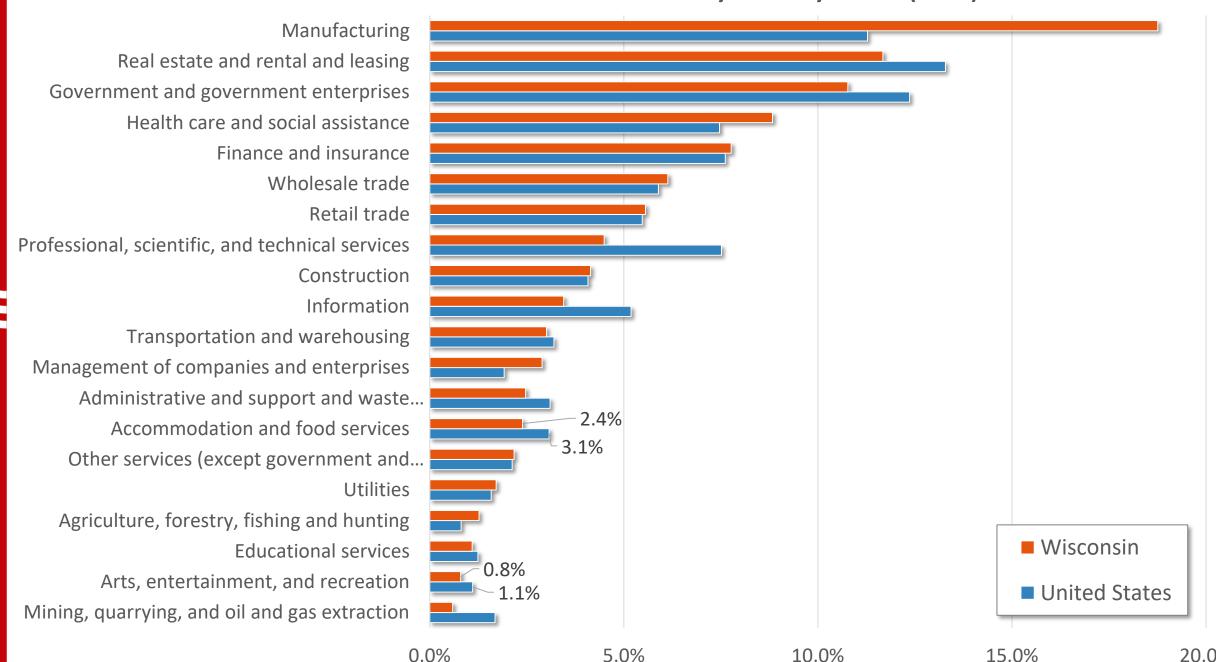


Share of Total Salaries and Wages by Industry Sector (2018)



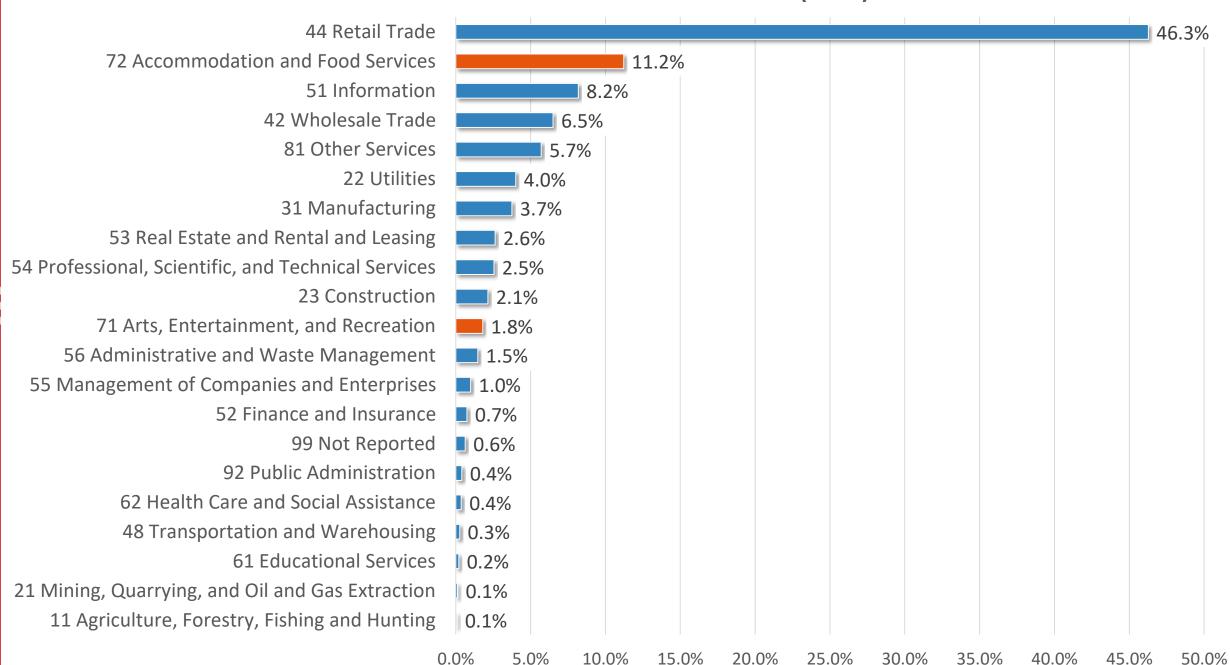
Data Source: U.S. Bureau of Economic Analysis

Share of Total Gross Domestic Product by Industry Sector (2018)

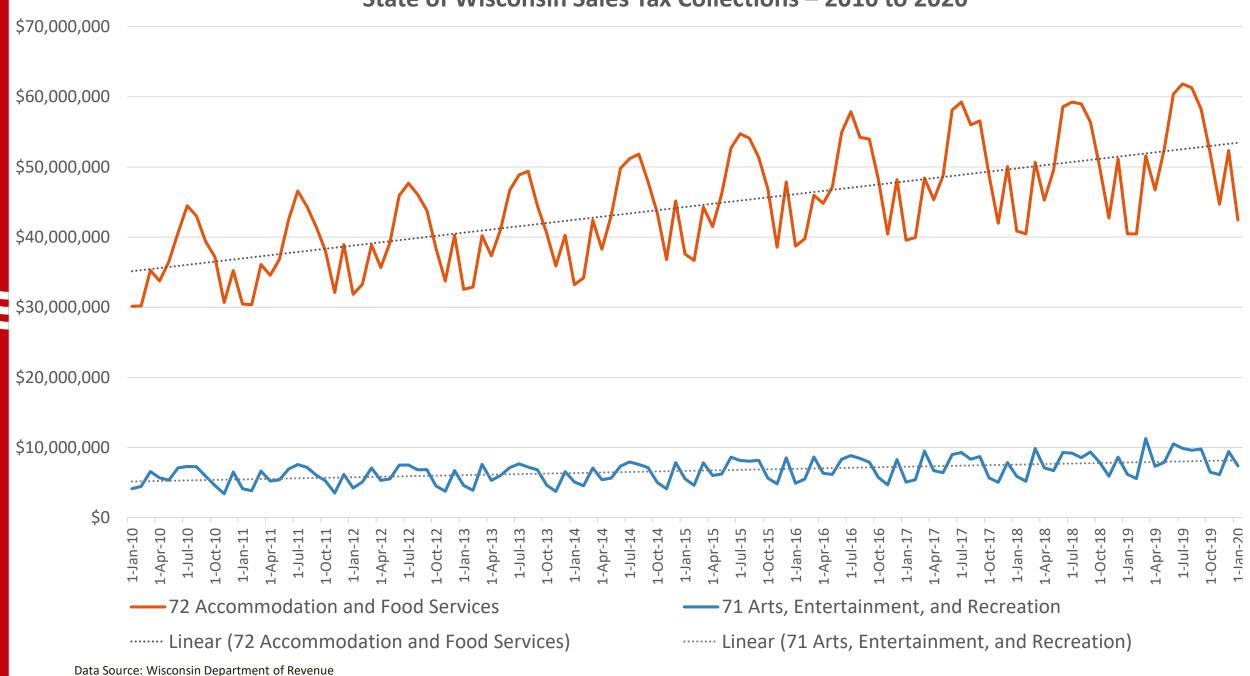


20.0% Data Source: U.S. Bureau of Economic Analysis

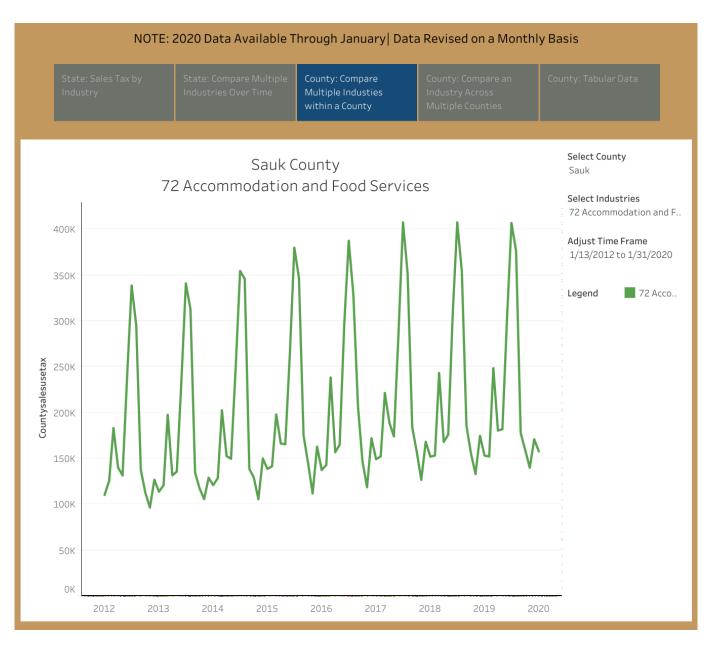
Share of Wisconsin Sales and Use Tax (2019)



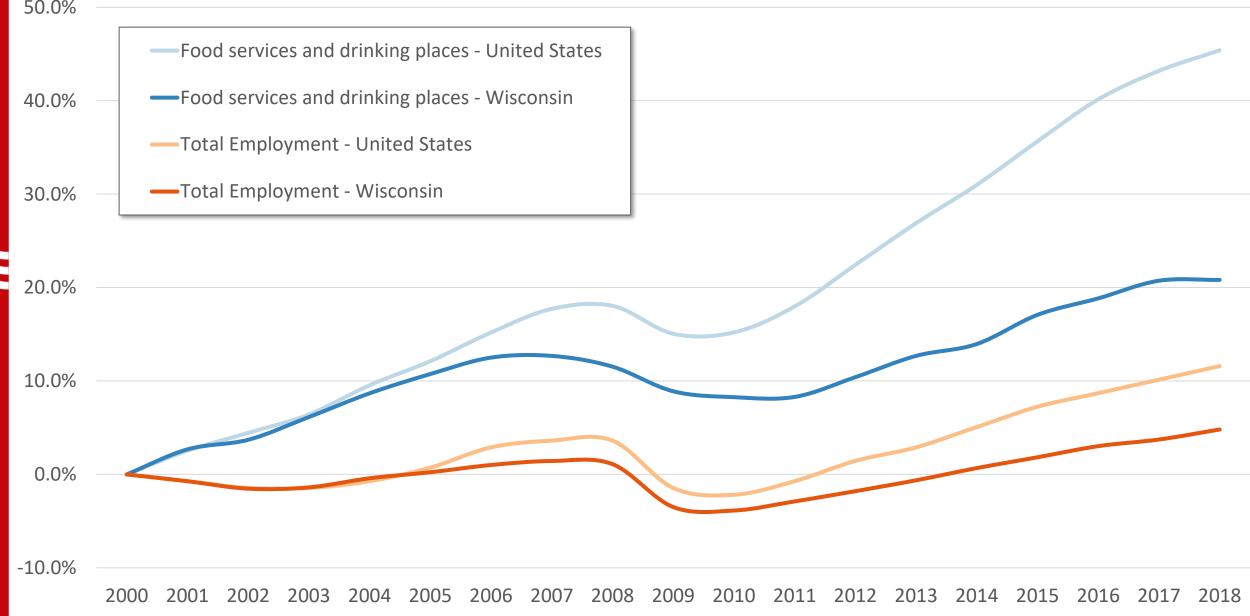
State of Wisconsin Sales Tax Collections – 2010 to 2020



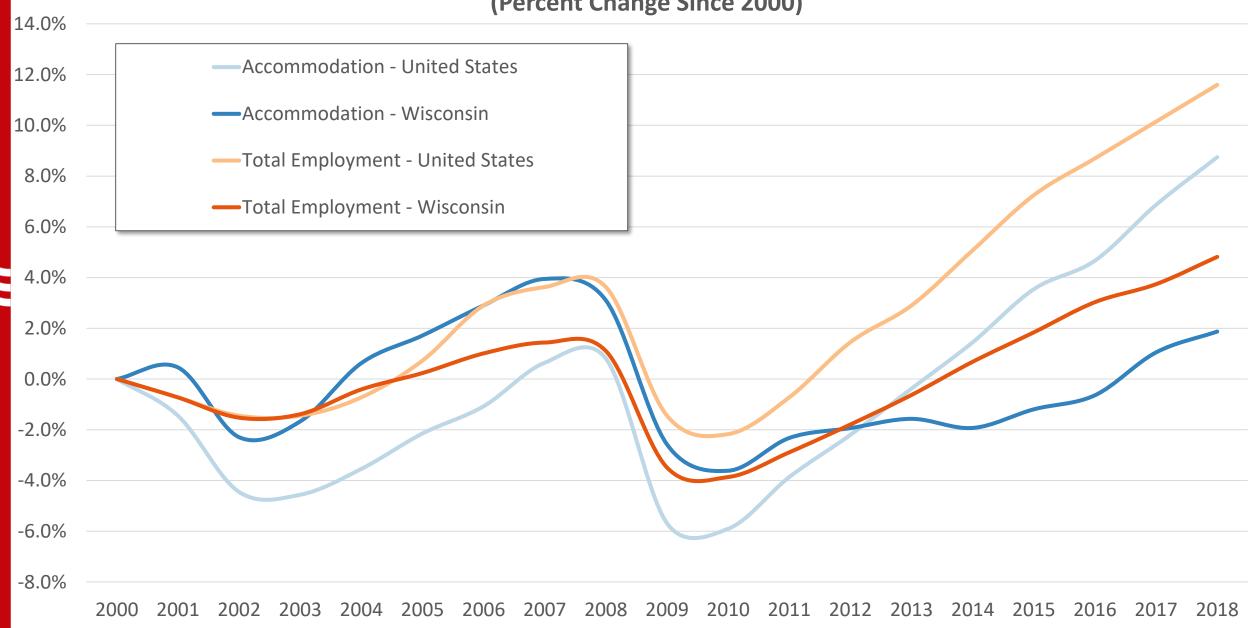
https://www.revenue.wi.gov/Pages/RA/Sales-Use-Tax-Reported-by-Industry.aspx



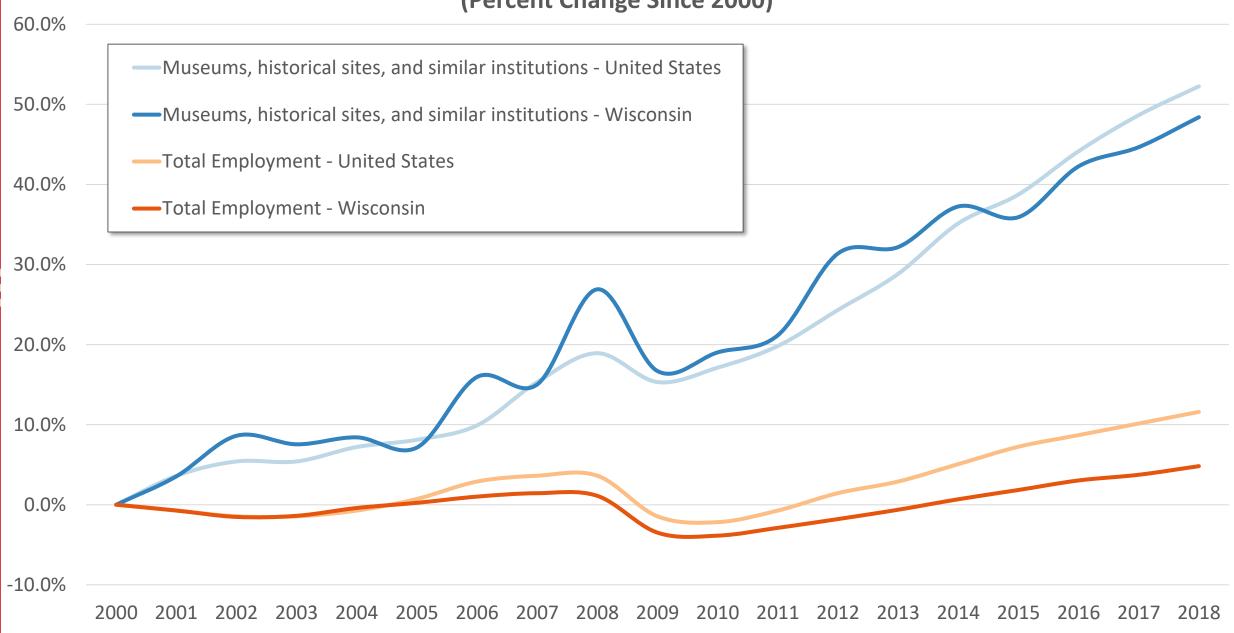
Food Services and Drinking Places Employment 2000 to 2018 (Percent Change Since 2000) —Food services and drinking places - United States

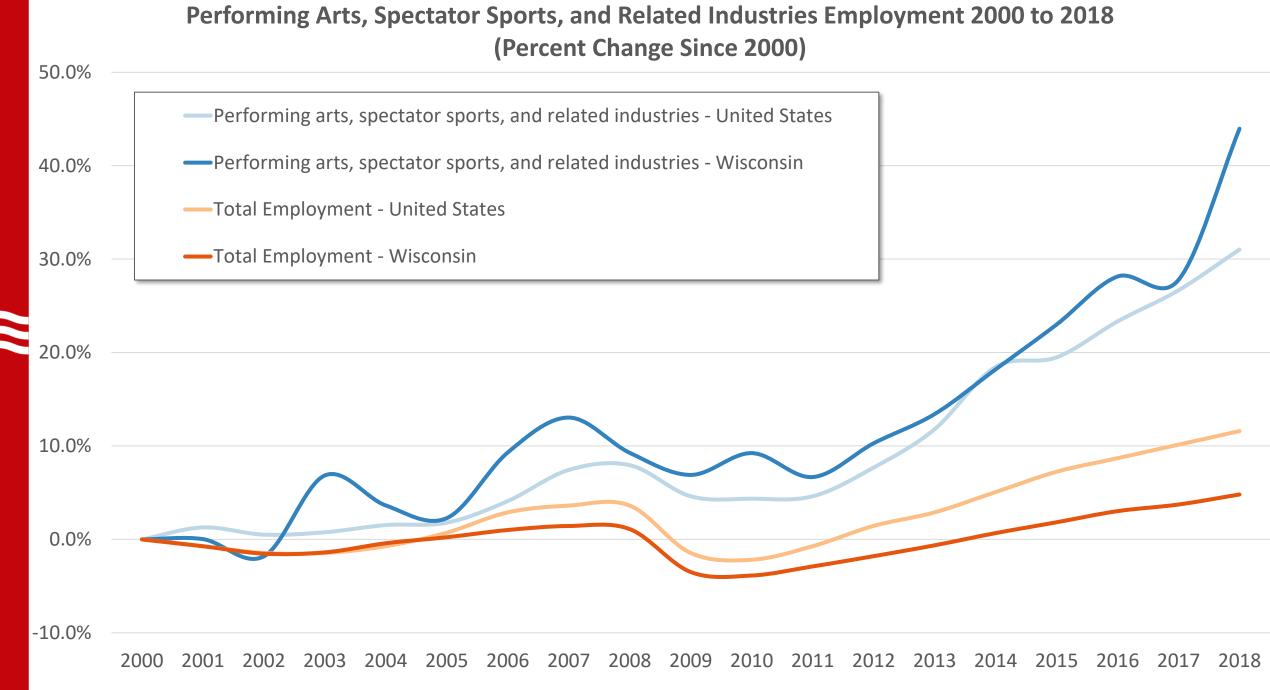


Accommodations Employment 2000 to 2018 (Percent Change Since 2000)

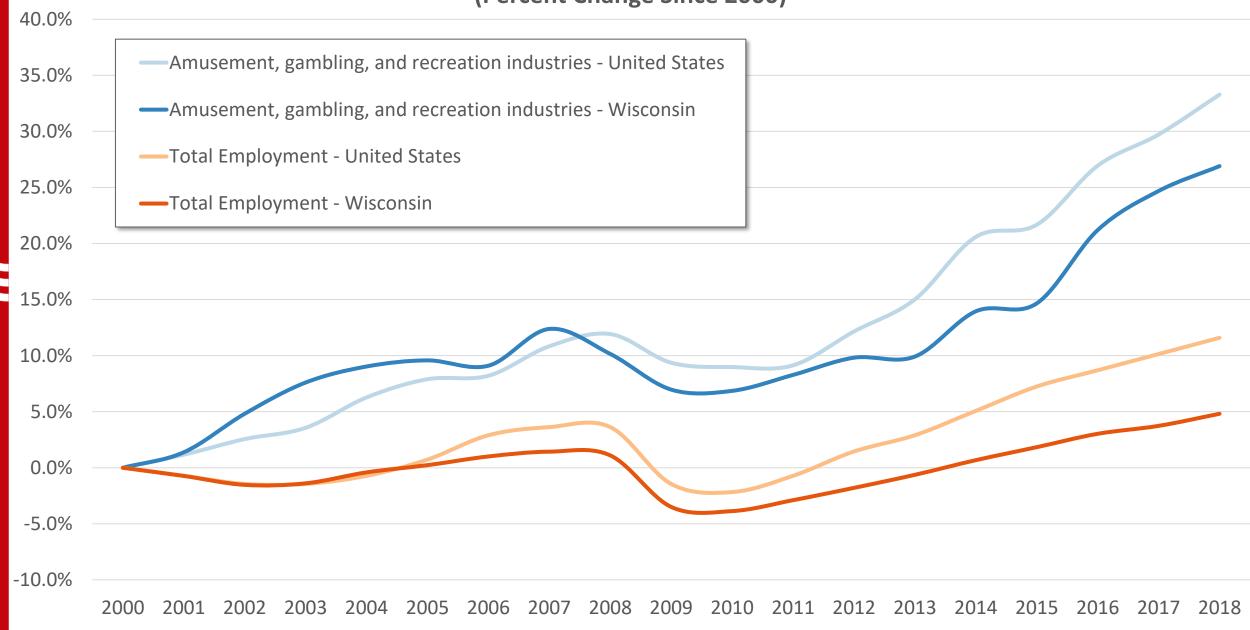


Museums, Historical Sites, and Similar Institutions Employment 2000 to 2018 (Percent Change Since 2000)

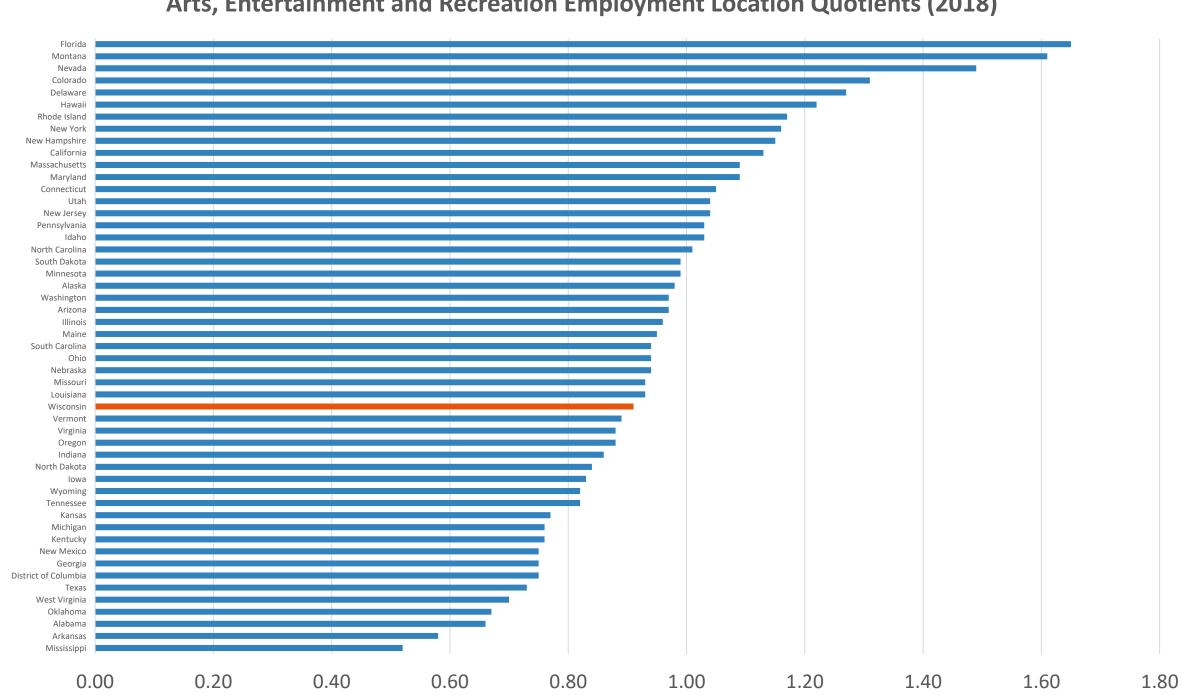


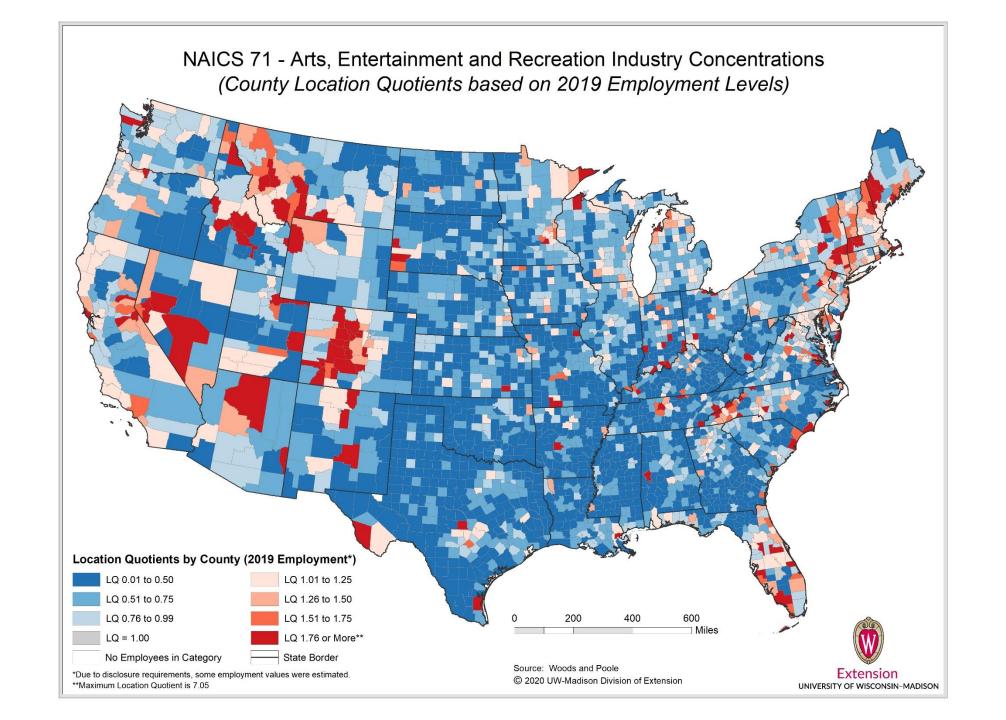


Amusement, Gambling, and Recreation Industries Employment 2000 to 2018 (Percent Change Since 2000)

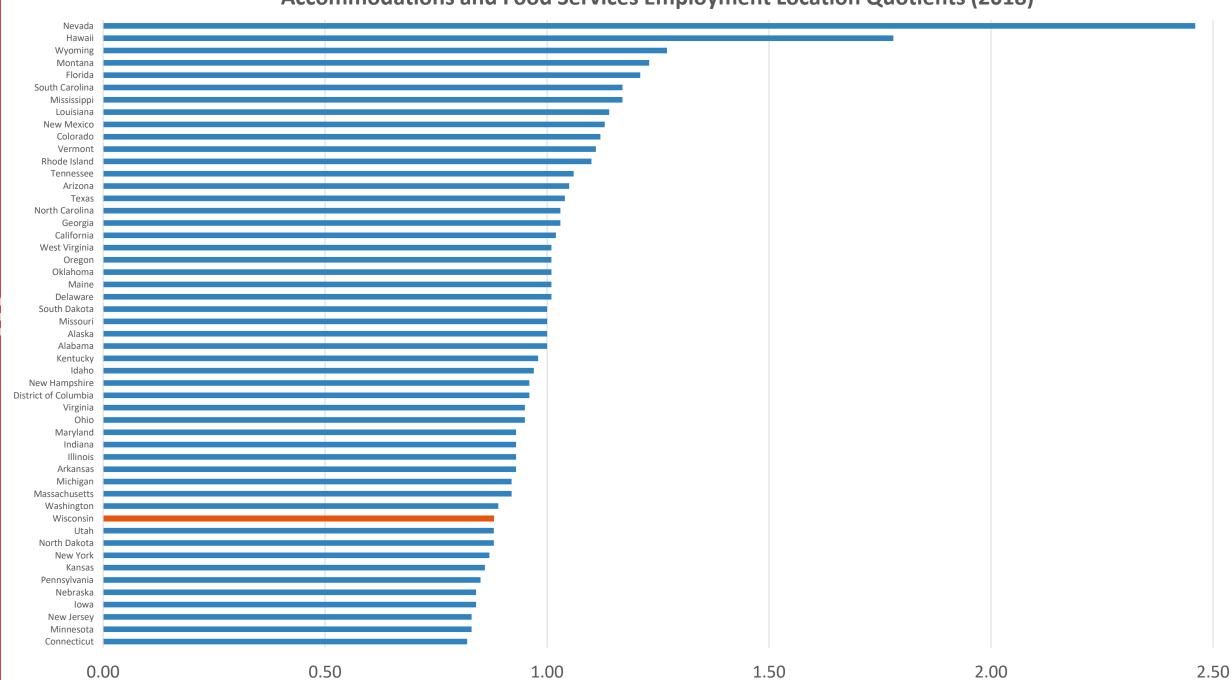


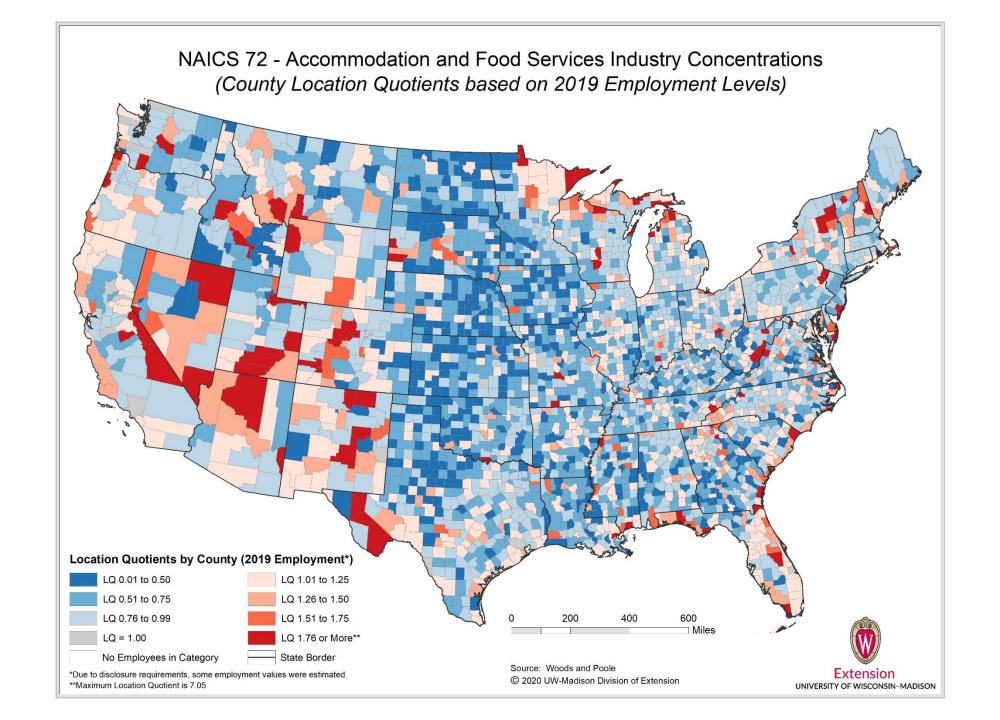
Arts, Entertainment and Recreation Employment Location Quotients (2018)

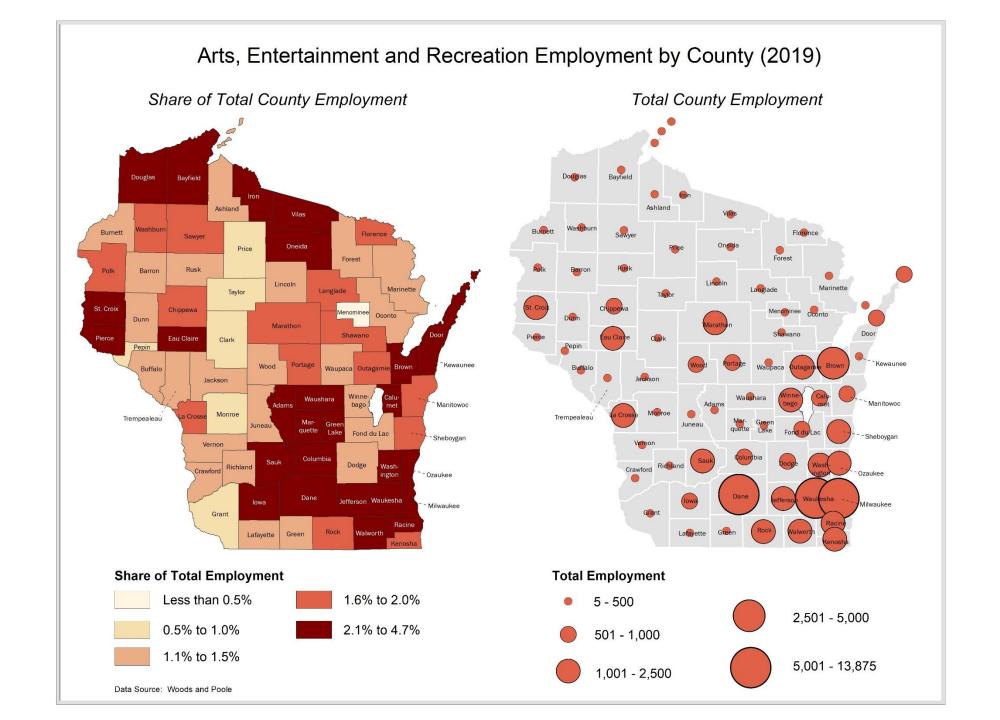


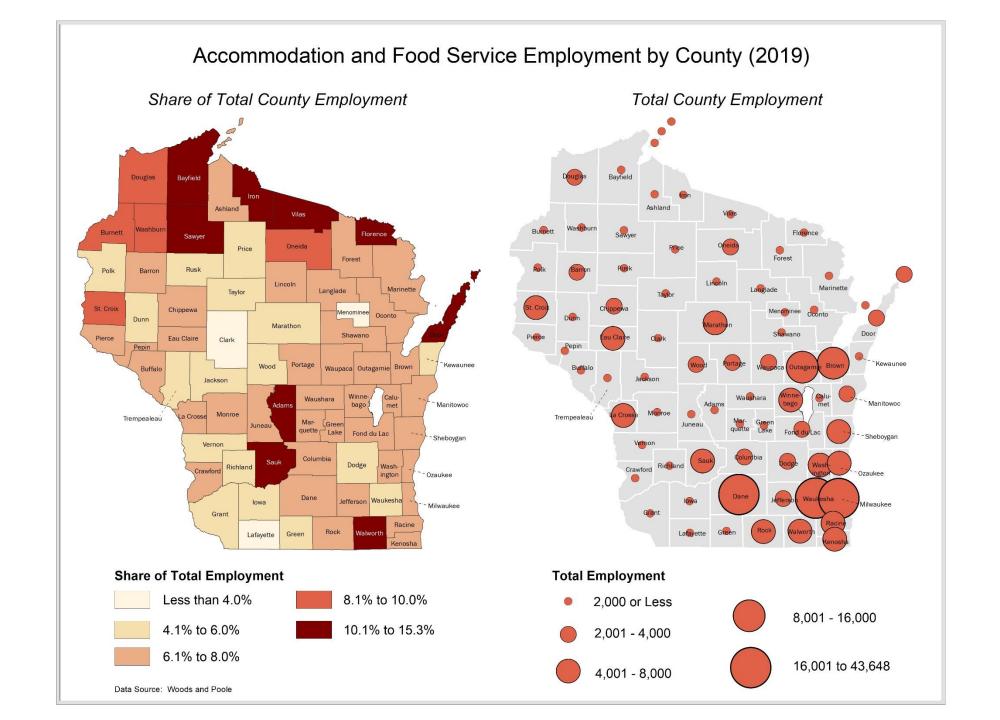


Accommodations and Food Services Employment Location Quotients (2018)



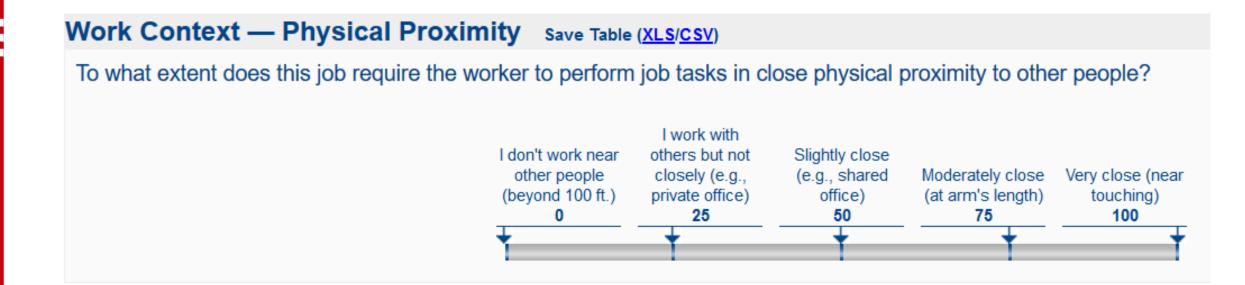






Occupations in the Tourism and Service Economy





Top 15 Occupations by Total Employment – Arts, Entertainment, and Recreation

Occupation	Total Employees	Annual Average Wage	Physical Proximity
Amusement and Recreation Attendants	3,590	\$21,440	84
Exercise Trainers and Group Fitness Instructors	3,450	\$37,290	83
Bartenders	2,760	\$21,910	79
Landscaping and Groundskeeping Workers	2,320	\$26,620	76
Coaches and Scouts	1,840	\$27,140	74
Waiters and Waitresses	1,600	\$20,130	78
Receptionists and Information Clerks	1,550	\$25,110	52
Ushers, Lobby Attendants, and Ticket Takers	1,250	\$23,810	82
Security Guards	1,180	\$29,620	68
Recreation Workers	1,140	\$33,940	72
Retail Salespersons	1,070	\$24,530	69
Customer Service Representatives	1,060	\$27,470	58
Fast Food and Counter Workers	970	\$20,140	73
Maintenance and Repair Workers, General	950	\$35,990	69
First-Line Supervisors of Personal Service & Entertainment Workers	940	\$42,020	87

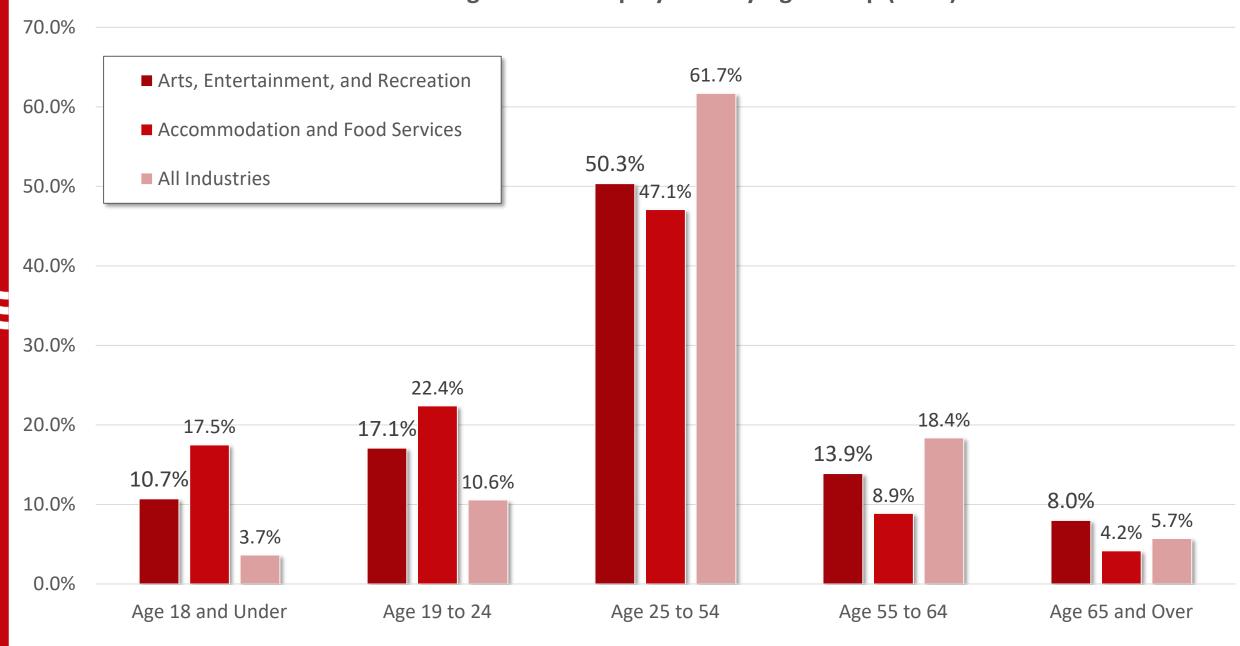
Data Source: U.S. Bureau of Economic Analysis

Top 15 Occupations by Total Employment – Accommodation and Food Services

\$20,520 \$22,890 \$26,390	73 78 81
\$26,390	81
	01
\$22,760	79
\$32,040	95
\$20,310	63
\$20,440	79
\$23,420	42
\$21,750	69
\$21,570	75
\$24,430	64
\$20,060	82
\$23,790	65
\$22,170	77
\$48,200	78
	\$32,040 \$20,310 \$20,440 \$23,420 \$21,750 \$21,570 \$24,430 \$20,060 \$23,790 \$22,170

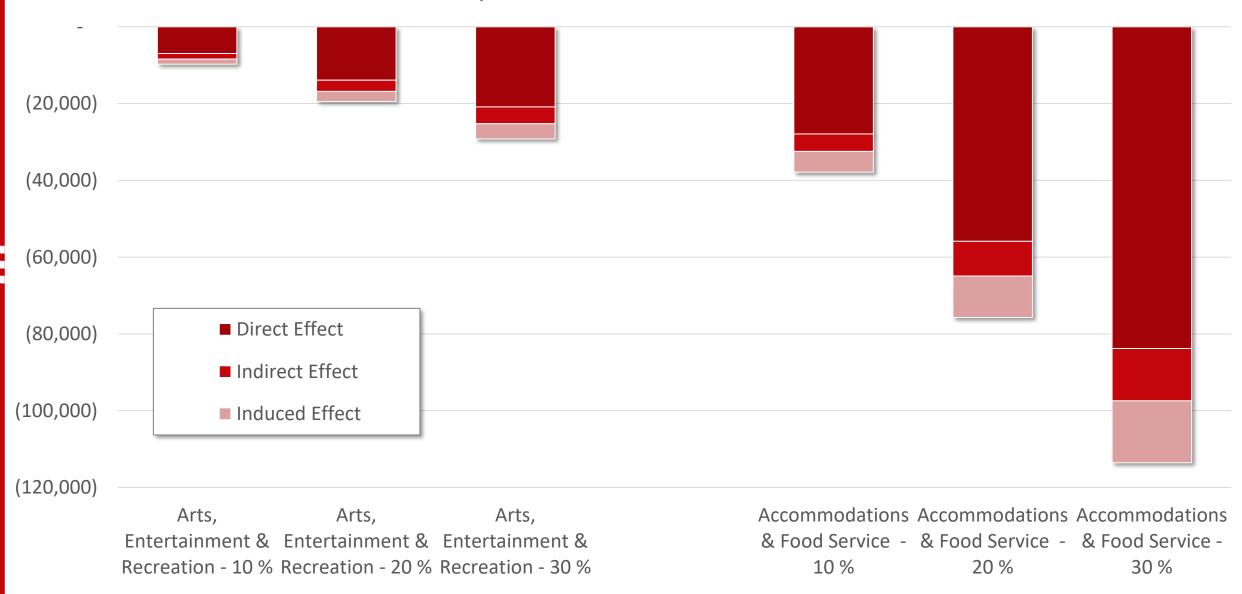
Data Source: U.S. Bureau of Economic Analysis

Share of Average Annual Employment by Age Group (2018)

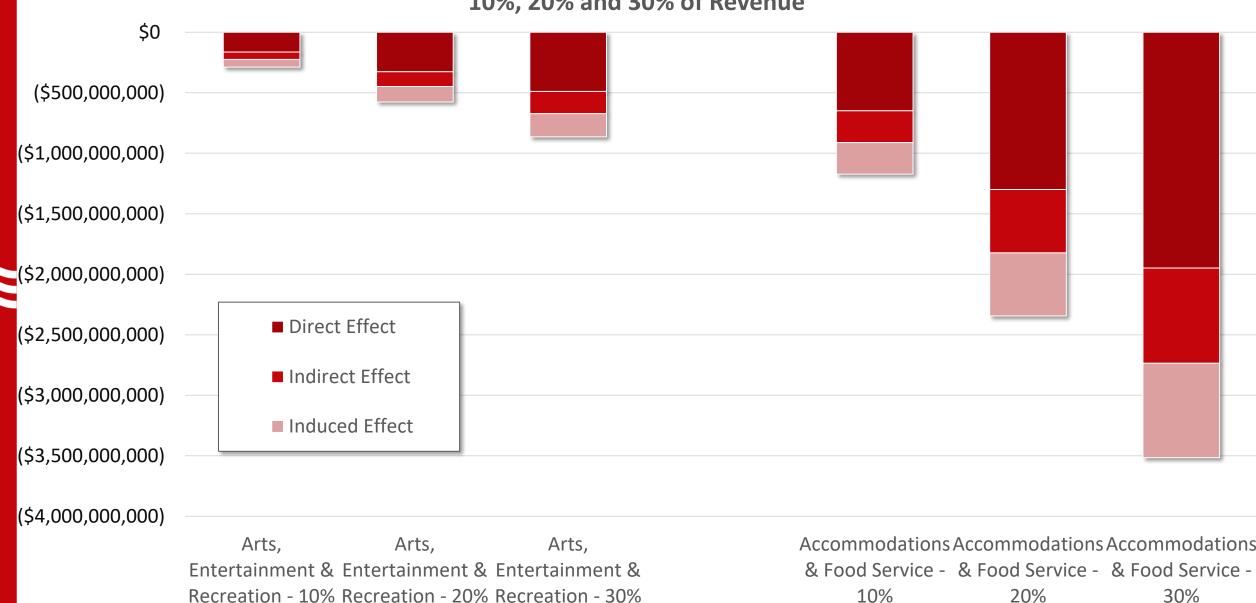


Employees Age 55 and Over as a Share of Total Employment 30.0% -All Industries 25.0% —Arts, Entertainment, and Recreation —Accommodation and Food Services 20.0% 15.0% 5.0% 0.0%

Estimated Declines in Employment with Losses of 10%, 20% and 30% of Revenue





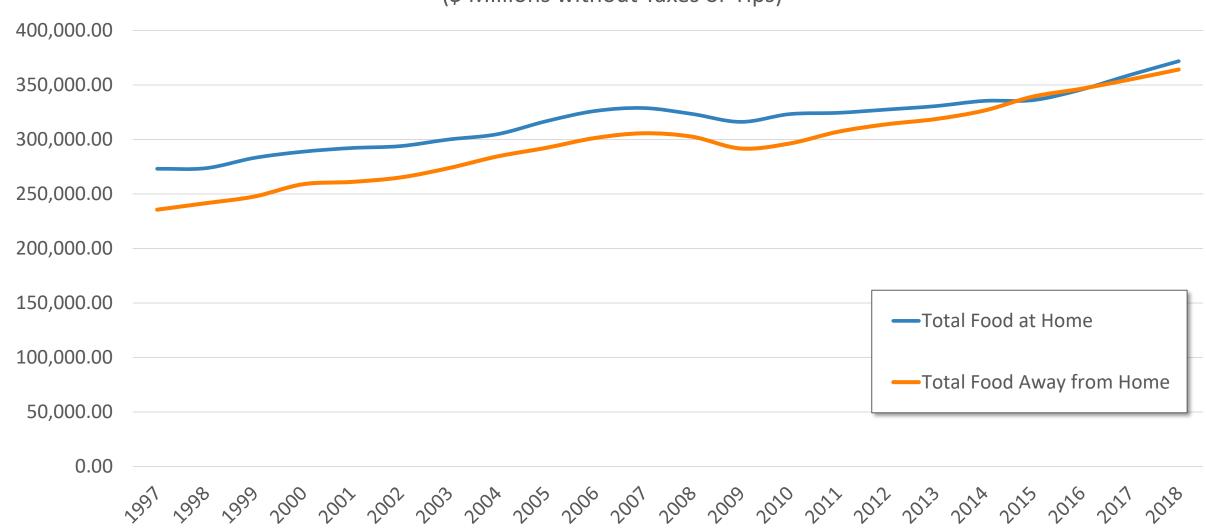


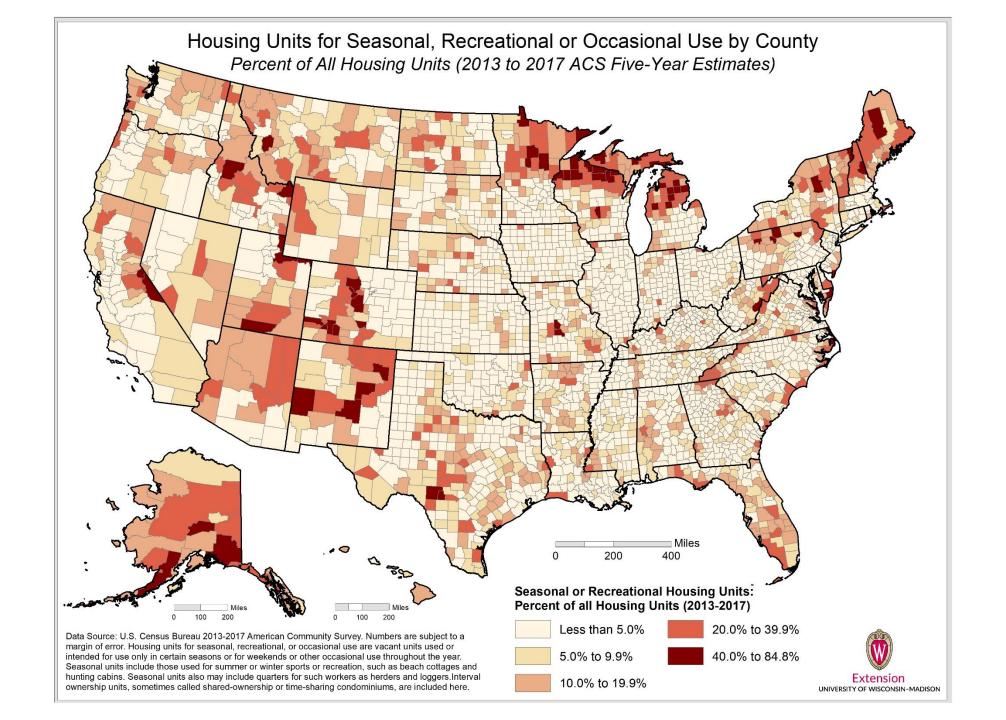
Estimated Demand for Goods and Services – Accommodations and Food Service

Category	Gross Inputs	Regional Inputs
Other real estate	\$1,268,900,000	\$920,500,000
Management of companies and enterprises	\$1,115,300,000	\$1,063,000,000
Advertising, public relations, and related services	\$620,200,000	\$351,100,000
Electric power transmission and distribution	\$408,000,000	\$293,100,000
Accommodations and food service	\$258,900,000	\$203,200,000
Accounting, tax preparation, bookkeeping, and payroll services	\$200,900,000	\$120,000,000
Wholesale - Other nondurable goods merchant wholesalers	\$169,600,000	\$145,100,000
Employment services	\$158,200,000	\$138,100,000
Animal, except poultry, slaughtering	\$152,100,000	\$32,300,000
Breweries	\$131,800,000	\$49,300,000
Cheese manufacturing	\$127,000,000	\$73,700,000
Wholesale - Grocery and related product wholesalers	\$126,400,000	\$87,400,000
Bottled and canned soft drinks & water	\$120,600,000	\$36,200,000
Poultry processing	\$108,100,000	\$26,900,000
Securities and commodity contracts intermediation and brokerage	\$107,300,000	\$76,500,000

What About Net Impacts? – Shifts in Demand, Shifts from Taxable to Non-Taxable Sales, etc.

U.S. Expenditures on Food at Home and Food Away from Home (Constant \$) (\$ Millions without Taxes or Tips)





What are our Next Steps?

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