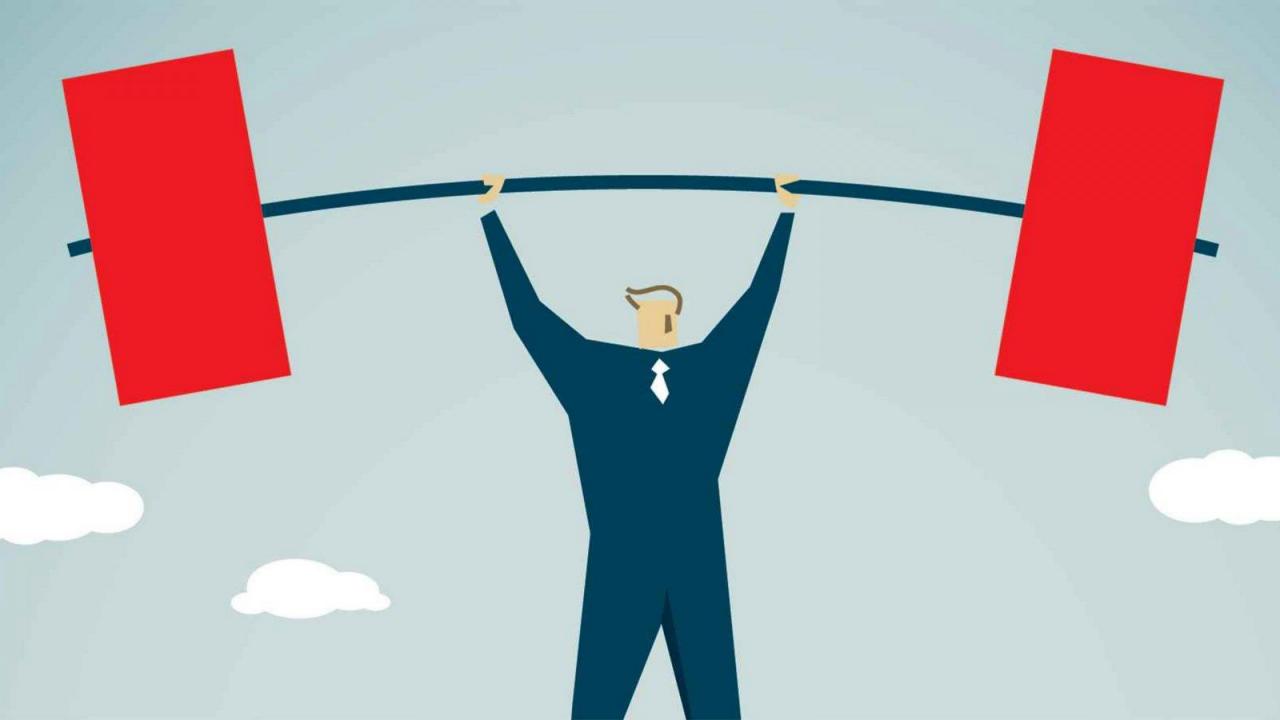




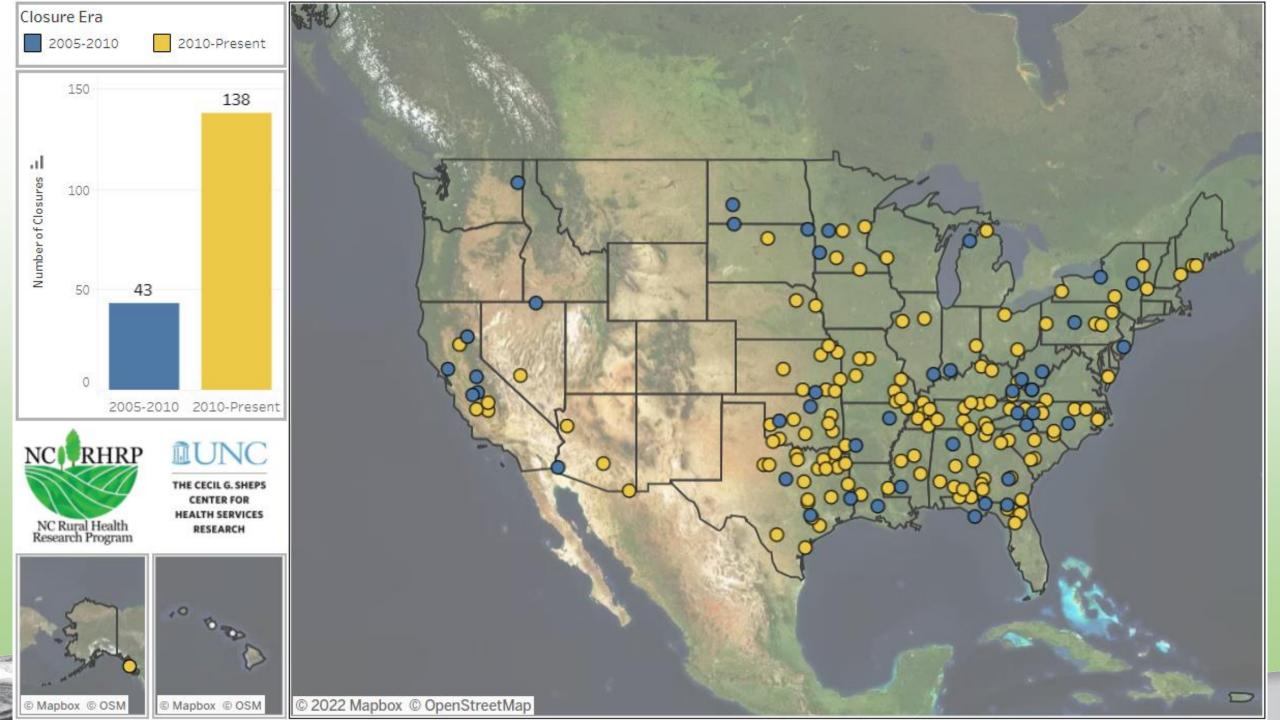
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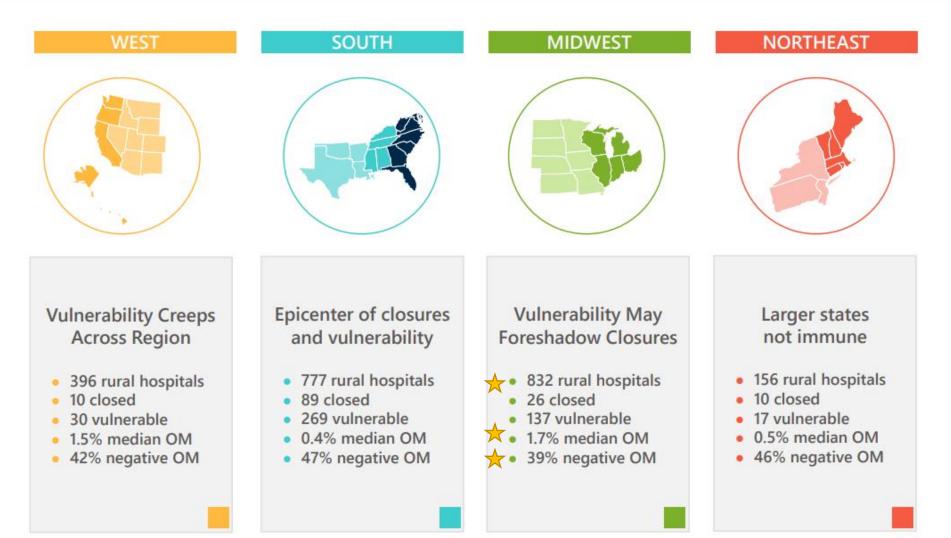




Stability of the Rural Health Safety Net



Region View



Source: The Chartis Center for Rural Health, 2021.

Top 100 Rural & Community Hospitals for 2022

SSM Health St Clare Hospital	Baraboo	WI
Fort Memorial Hospital	Fort Atkinson	WI
Monroe Clinic Hospital	Monroe	WI
Sauk Prairie Memorial Hospital	Prairie Du Sac	WI
Aurora Medical Center in Manitowoc County	Two Rivers	WI

The Chartis Center for Rural Health | Committed to Helping Rural Hospitals Navigate a New Era

Top 100 Critical Access Hospitals for 2022

	Aspirus Langlade Hospital Antig	jo WI	1
7	☆Black River Memorial Hospital Black	River Falls WI	1
	Ascension Calumet Hospital Chilte	on WI	1
	Mayo Clinic Hospital - Red Cedar in Menomonie Meno	omonie WI	1
	Westfields Hospital & Clinic New	Richmond WI	
	HSHS St Clare Memorial Hospital Ocon	to Falls WI	1
	Door County Medical Center Sturg	jeon Bay WI	
	ThedaCare Medical Center - Waupaca Waup	paca WI	







What did the COVID-19 pandemic teach us about rural healthcare?

Division over Public Health Practices Innovative Care Delivery + Community Collaborations Financial Vulnerability Workforce Shortages



HOSPITALS

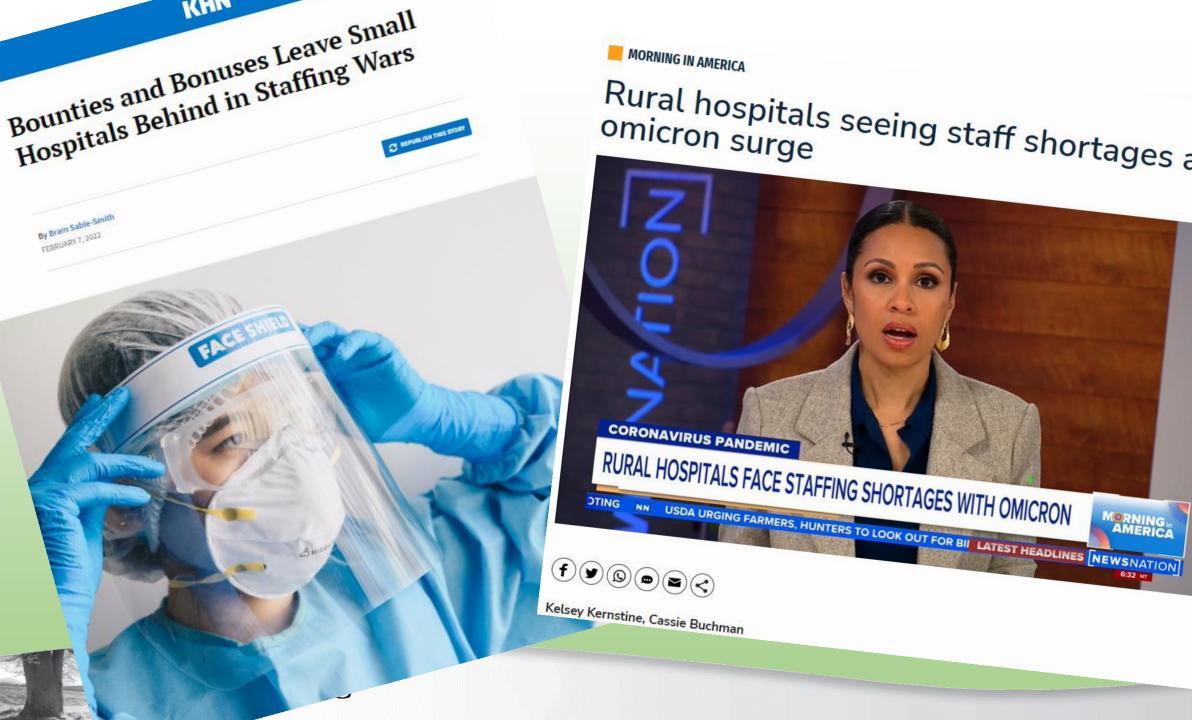
Nearly half of rural hospitals face negative operating margins as COVID-19 hits outpatient revenue

By Robert King • Feb 10, 2021 06:40pm



This year, 46% of rural hospitals are in the red and more than 450 could possibly close, a new study from Chartis said.





MORNING IN AMERICA

Rural hospitals seeing staff shortages amid

Wisconsin Council on Medical Education & Workforce

2021 Healthcare Workforce Report

The Solutions:

- Expanded + modified education and training
- Expanded financial support for GME + APPs
- Implement clinical training best practices
- Incorporate telemedicine into training
- Explore care delivery changes
- Better data for continued analysis + planning!

16,000 RNs short by 2035

The Future of Wisconsin's Healthcare

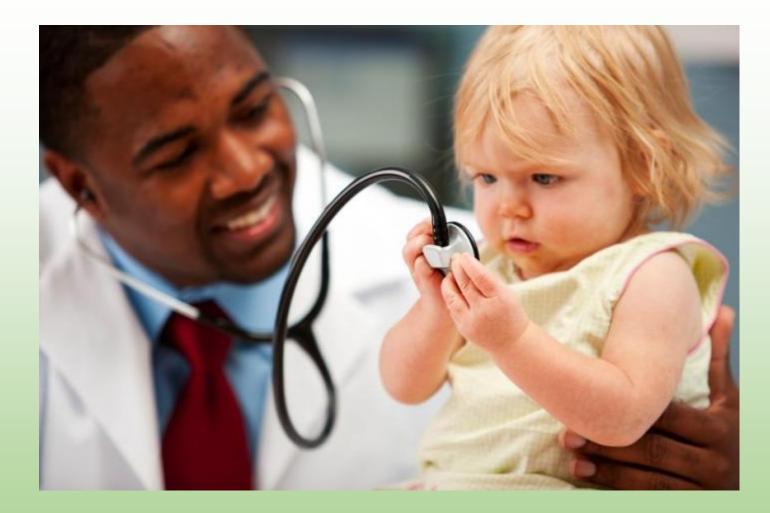
Workforce





Why does your hospital matter to your rural economy?







RWHC COMMUNITY ECONOMIC DEVELOPMENT

ECONOMIC IMPACT



A Critical Access Hospital...

- Increases local retail sales by 28% compared to towns without a CAH
- Increases total number of retail establishments as well as the number of small and micro businesses
- Can contribute between \$20k and \$1.3m per year to the local economy via telemedicine services, with the average CAH contributing \$522k
- Generates an average of \$1.8m in taxable local retail sales

- Creates .34 jobs in local businesses for every 1 job within the hospital
- Supports \$2.30 of local business activity with every \$1 they spend in the community
- Generates 170 jobs, \$7.1m in salaries, wages and benefits



Rural Hospital Closure

- Reduces local income by \$703/person or 4%
- Increase unemployment rate by 1.6%
- Increase in poverty levels + unemployment levels
- Median rent values decrease
- Management, business and science occupations decreased by 1.63%
- Construction, information, sales, finance + professional occupations also significantly decreased
- Reduces employment by an average of 99 full and part time positions, with a range from 26 to 188 positions
- Reduces wages, salaries and benefits by \$5.3m on average with a range from \$902k to \$9.5m





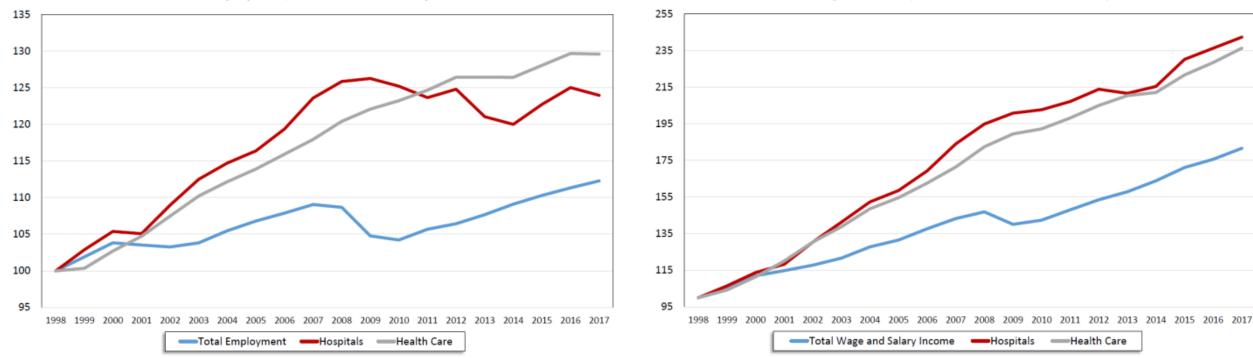


Figure 1C: Wisconsin Employment Growth Index Total Employment, Health Care and Hospitals



Source: Dr. Steve Deller

Figure 2C: Wisconsin Wage and Salary Income Growth Index Total Wage and Salary Income, Health Care and Hospitals Health Care Workers Have Consistently Higher Wages than the Average Worker in Lafayette County

> Mean Wages - +\$17,750 Entry Wage - +\$220 Experienced Wage - +\$26,520 90th Percentile Wage - +\$45,200



Data Source: Wisconsin Labor Market Information Data, 2019

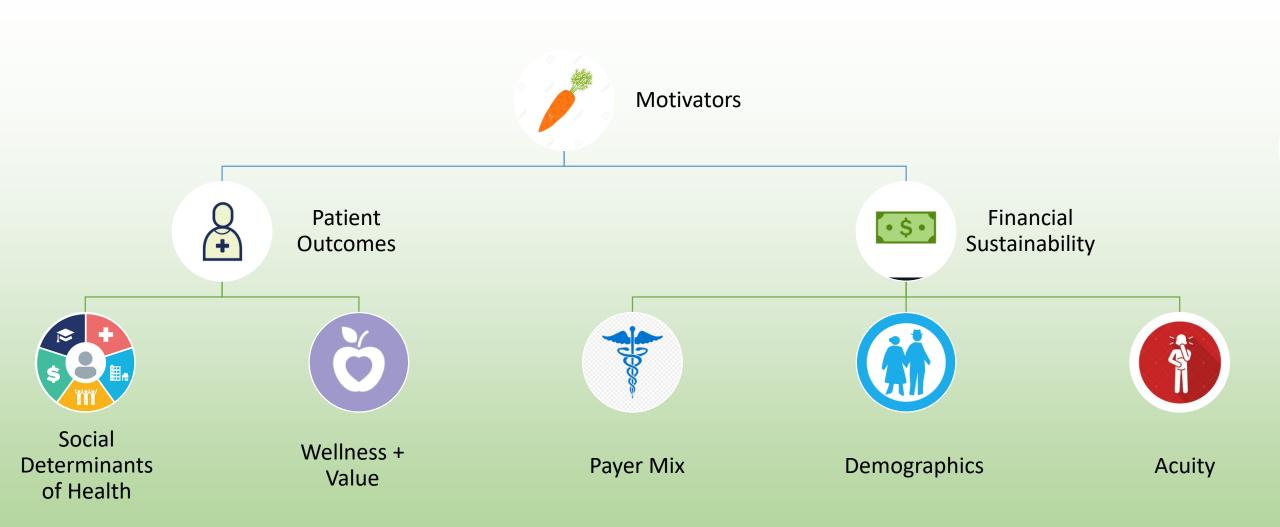


How is rural economic growth/development linked to access to health care?



Rural healthcare providers can only be as economically viable as their rural communities







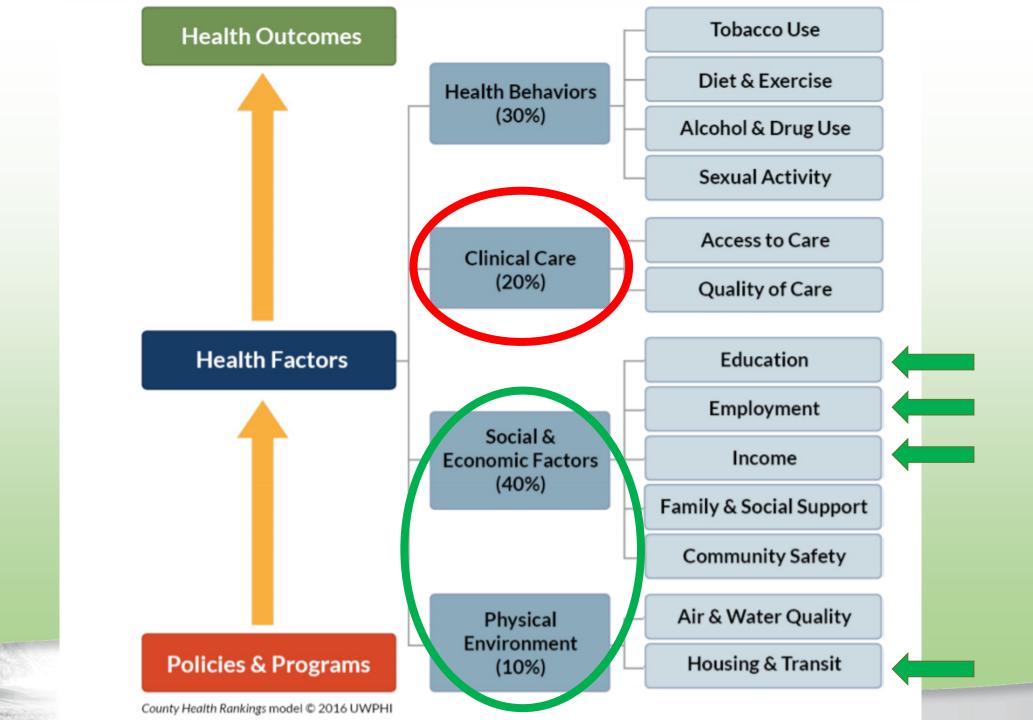
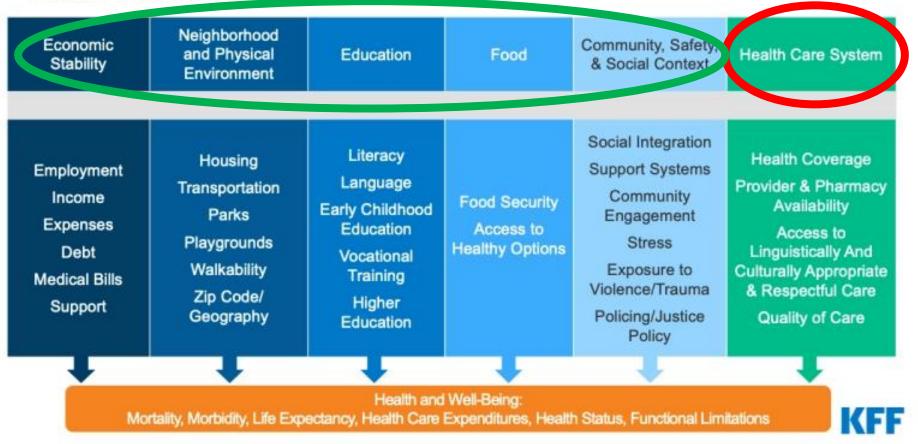
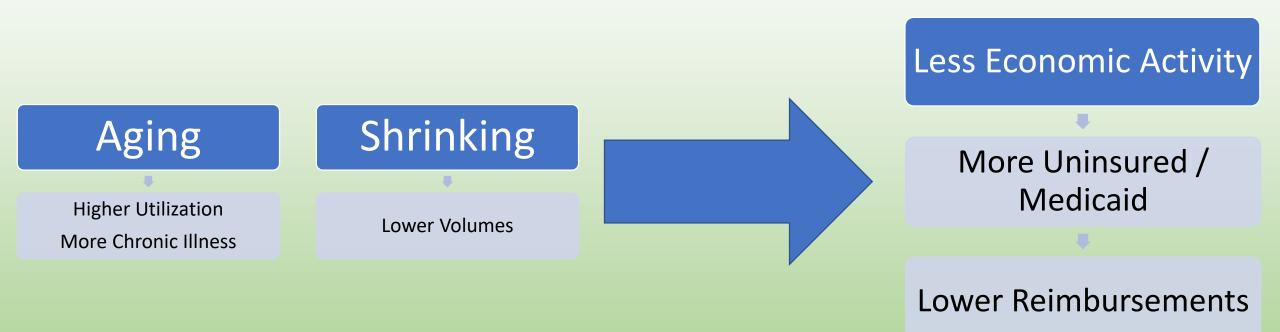


Figure 1 Social Determinants of Health





Wisconsin Demographics

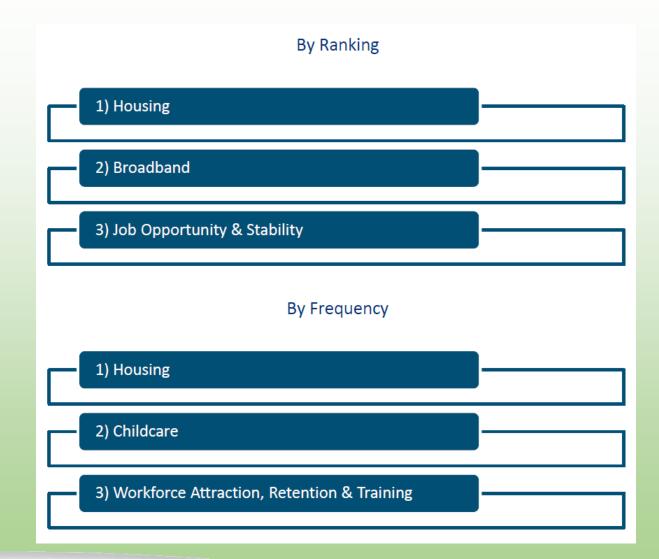








Member Issues





CARLET

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