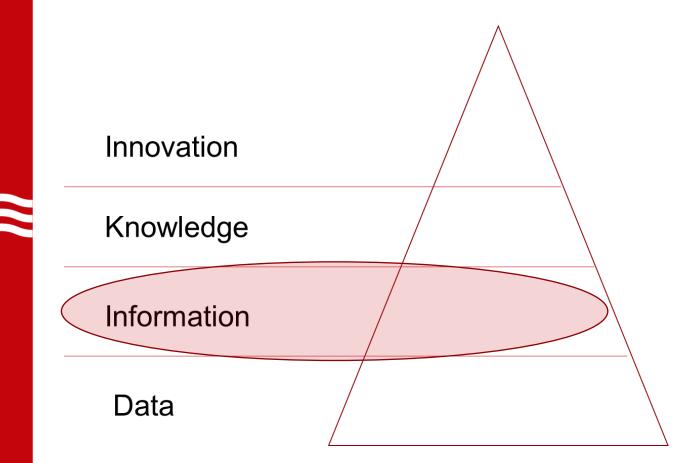
How to Analyze Data for Community Economic Development



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How do we "add value" to the data and move from raw data to information?

- Comparison of Trends/Conditions for Variables of Interest
- Growth Indices
- Location Quotients

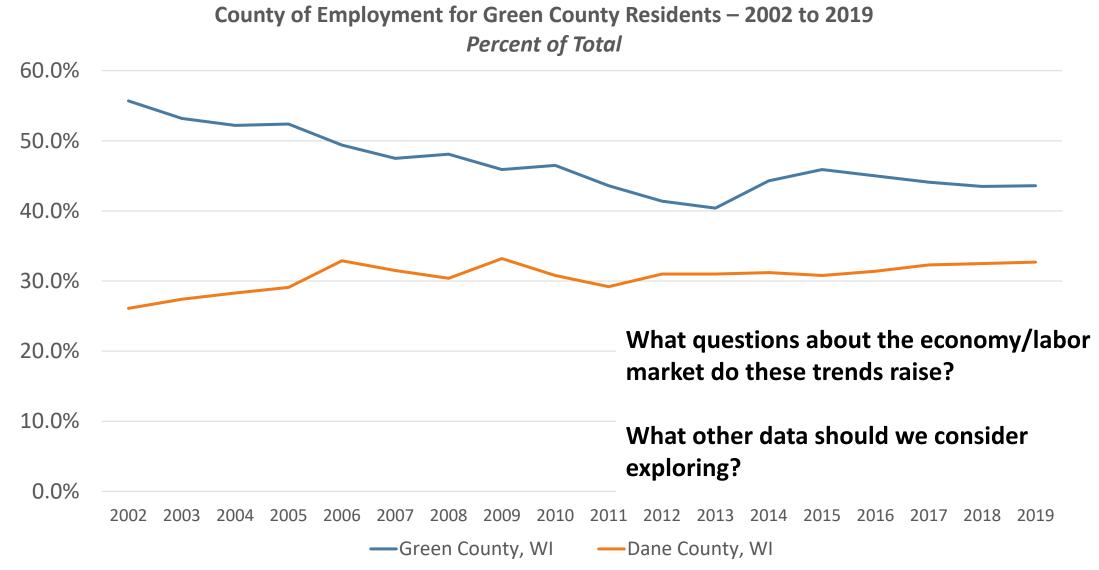


Data Analysis for Community Economic Development Comparison of Trends/Conditions for Variables of Interest

- Comparing metrics across geographies and/or time periods provides perspectives and helps us ask informed questions (and hopefully avoid drowning in data!);
- Focus more on comparisons instead of rankings:
 - Rankings suggest that a formula for success can be found by looking at higher ranked areas;
 - Rankings are a snapshot that ignores the role of a region's economic history;
 - Ranking can increase inequality as areas may be stigmatized by low rankings and deficiencies beyond their control.
- Comparable areas can be based on proximity, demographic characteristics, urban/rural composition, etc.



Data Analysis for Community Economic Development Comparison of Trends/Conditions for Variables of Interest – Example from OnTheMap



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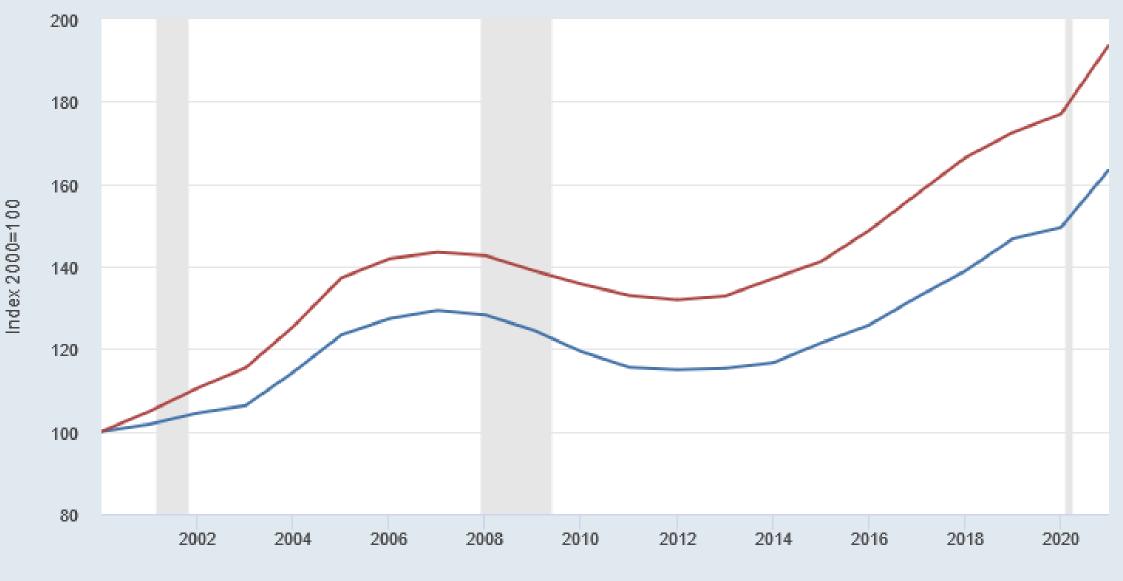
Worker Flow for Green County – 2019

Who Stays in Green County vs. Who Commutes to Dane County?

	Remaining in Green County	Commuting to Dane County
Total	8,497	6,374
Distribution By Monthly Earnings		
Earning \$1,250 per month or less	27.6%	17.6%
Earning \$1,251 to \$3,333 per month	33.5%	25.5%
Earning more than \$3,333 per month	38.9%	56.9%
Distribution by Industry		
Goods Producing	28.2%	21.9%
Trade, Transportation and Utilities	19.5%	17.9%
All Other Services	52.3%	60.2%
Data Source: U.S. Census Bureau OnTheMap LODES Data		



All-Transactions House Price Index for Green County, WI
 All-Transactions House Price Index for Dane County, WI



Source: U.S. Federal Housing Finance Agency

Data Analysis for Community Economic Development Growth Indices

Growth Index $_{t+1,i}$ = $\frac{\text{Measure}}{\text{Measure}}_{t=0,i}$

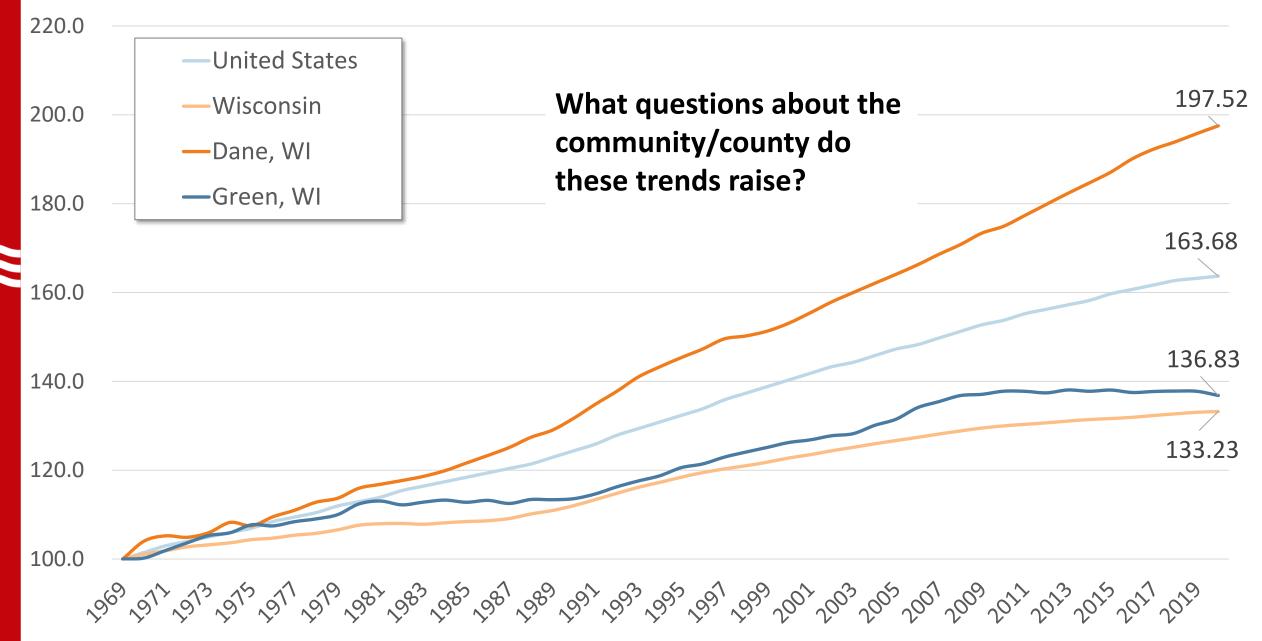
Measure _i = Population, Employment, Income or Other Variable

- t refers to the year
- *i* refers to the variable of interest

- The numerical change in the index from one year to the next is the *growth rate*
- Changes over time indicate general growth patterns and levels of stability



Green County Population Change 1969 to 2020 Index of Growth (1969 = 100.0)



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Location Quotients

% of local employment in sector/occupation i



% national employment in sector/occupation i

Critical Values

LQ < 1 Underspecialized, potential for expansion?

LQ = 1 As expected

LQ > 1 Overspecialized, driver of local economy



Employment by Occupation in the Madison Metro Area (Dane, Green, Iowa and Columbia Counties)

Occupation	- Share of Employment Madison MSA	Share of Employment – United States	Madison MSA Location Quotient
Management	4.9%	6.3%	0.77
Business and Financial Operations	8.0%	6.4%	1.25
Computer and Mathematical	5.6%	3.3%	1.69
Architecture and Engineering	2.2%	1.7%	1.25
Life, Physical, and Social Science	2.0%	0.9%	2.19
Community and Social Service	1.5%	1.6%	0.96
Legal	0.7%	0.8%	0.89
Educational Instruction and Library	6.9%	5.8%	1.19
Arts, Design, Entertainment, Sports, and Media	1.5%	1.3%	1.2
Healthcare Practitioners and Technical	7.2%	6.2%	1.16
Healthcare Support	3.9%	4.7%	0.83
Protective Service	1.5%	2.4%	0.64
Food Preparation and Serving Related	6.6%	8.0%	0.83
Building and Grounds Cleaning and Maintenance	3.1%	2.9%	1.06
Personal Care and Service	1.6%	1.8%	0.87
Sales and Related	8.8%	9.4%	0.94
Office and Administrative Support	13.4%	13.0%	1.03
Construction and Extraction	3.8%	4.2%	0.92
Installation, Maintenance, and Repair	3.4%	4.0%	0.87
Production	6.3%	6.0%	1.06
Transportation and Material Moving	6.8%	9.0%	0.75

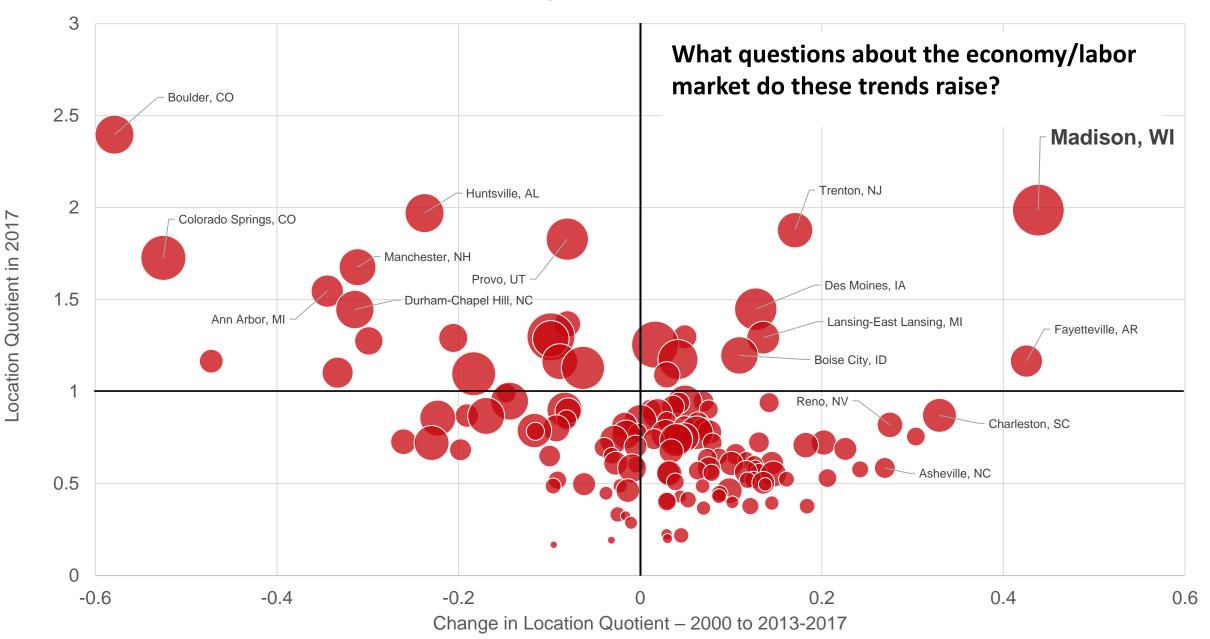


Data Analysis for Community Economic Development One Method for Identifying Economic Clusters

Specialized and	Specialized and	
Decreasing	Increasing	
(Restructuring or Declining)	(Potential Strength)	
Location quotient greater than	Location quotient greater than	
1 (LQ >1) and decreasing over	1 (LQ >1) and increasing over	
time	time	
◀	► LQ = 1	
Non-Specialized	Non-Specialized	
and Decreasing	and Increasing	
(Area of Concern)	(Potential Emerging Opportunity)	

Location Quotient Value

Change in Location Quotient – Base Year to Current Year



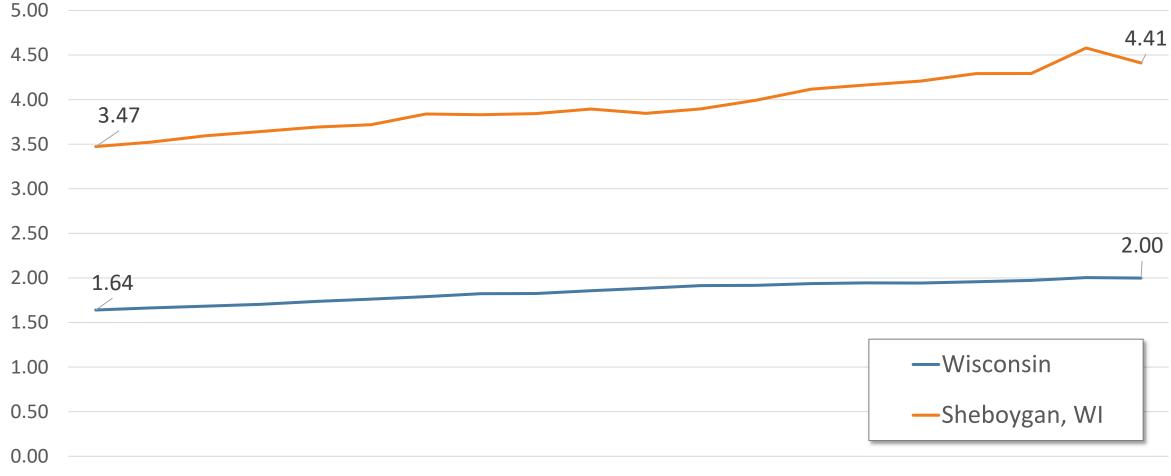
Examining Clusters - Computer and Mathematical Occupations in Metro Areas with 999,999 to 250,000 Residents

Distribution of Employment by Industry – Sheboygan County

In ductions	United States	Sheboygan County	Sheboygan County
Industry	(% of Total)	(% of Total)	LQ
Farm	1.4%	1.9%	1.40
Natural Resources (nonfarm)	1.0%	0.4%	0.40
Utilities	0.3%	0.2%	0.57
Construction	5.7%	4.6%	0.82
Manufacturing	6.7%	29.6%	4.41
Wholesale trade	3.2%	2.2%	0.69
Retail trade	9.4%	10.6%	1.13
Transportation and warehousing	4.8%	2.3%	0.47
Information	1.7%	0.4%	0.22
Finance and insurance	5.5%	5.8%	1.05
Real estate and rental and leasing	4.7%	2.2%	0.47
Professional, scientific, and technical services	7.5%	2.9%	0.38
Management of companies and enterprises	1.4%	1.2%	0.89
Administrative and support/waste mgmt.	6.2%	4.0%	0.64
Educational services	2.4%	1.3%	0.52
Health care and social assistance	11.8%	10.6%	0.90
Arts, entertainment, and recreation	1.9%	1.8%	0.95
Accommodation and food services	6.4%	5.8%	0.90
Other services	5.5%	4.2%	0.77
Government and government enterprises	12.6%	8.2%	0.65

Data Analysis for Community Economic Development Location Quotient Trends

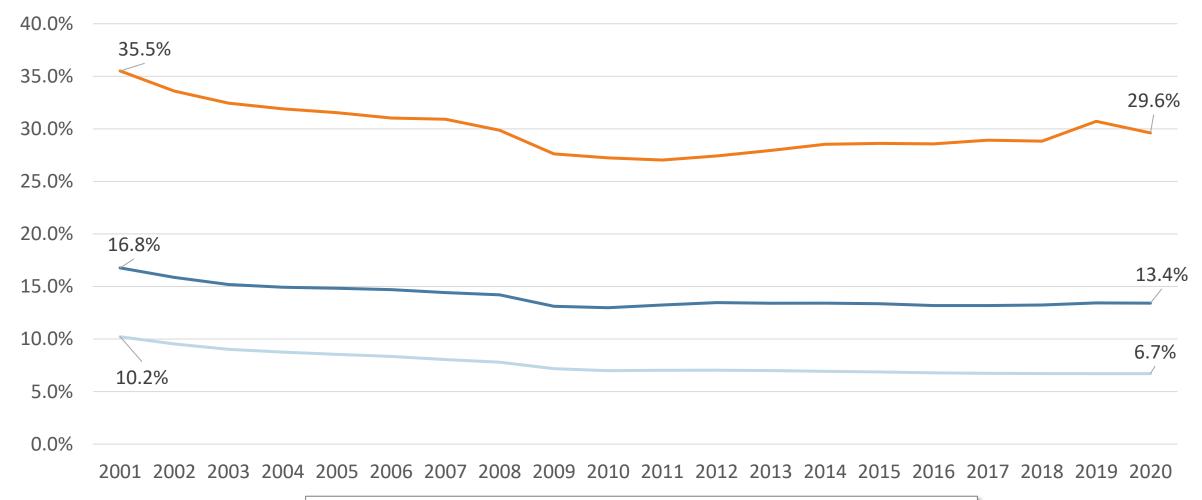
Sheboygan County Manufacturing Location Quotient – 2001 to 2020



2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Data Analysis for Community Economic Development Share of Employment Trends

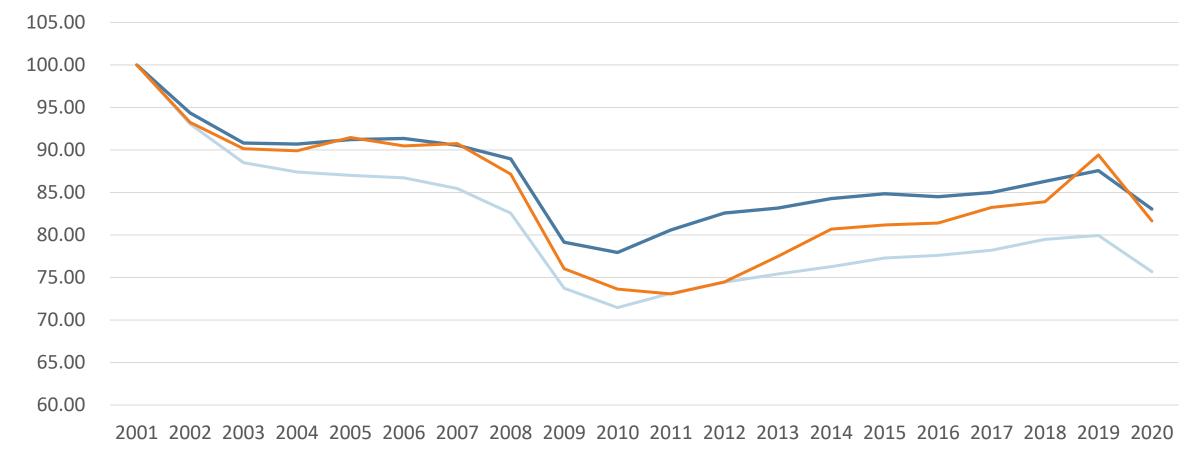
Manufacturing Employment as a Percent of Total Employment (2001 to 2020)



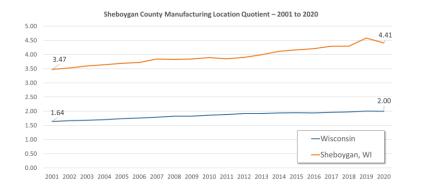
—United States —Wisconsin —Sheboygan, WI

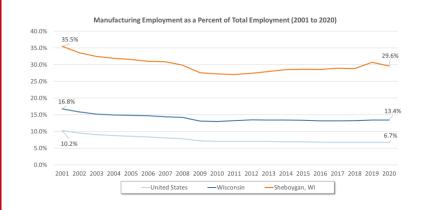
Data Analysis for Community Economic Development Index of Growth

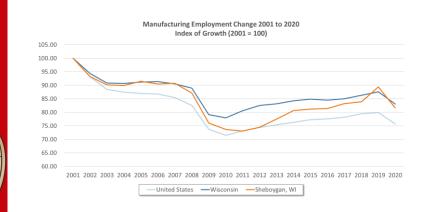
Manufacturing Employment Change 2001 to 2020 Index of Growth (2001 = 100)



— United States — Wisconsin — Sheboygan, WI







So, for Sheboygan County, Wisconsin, is Manufacturing a:

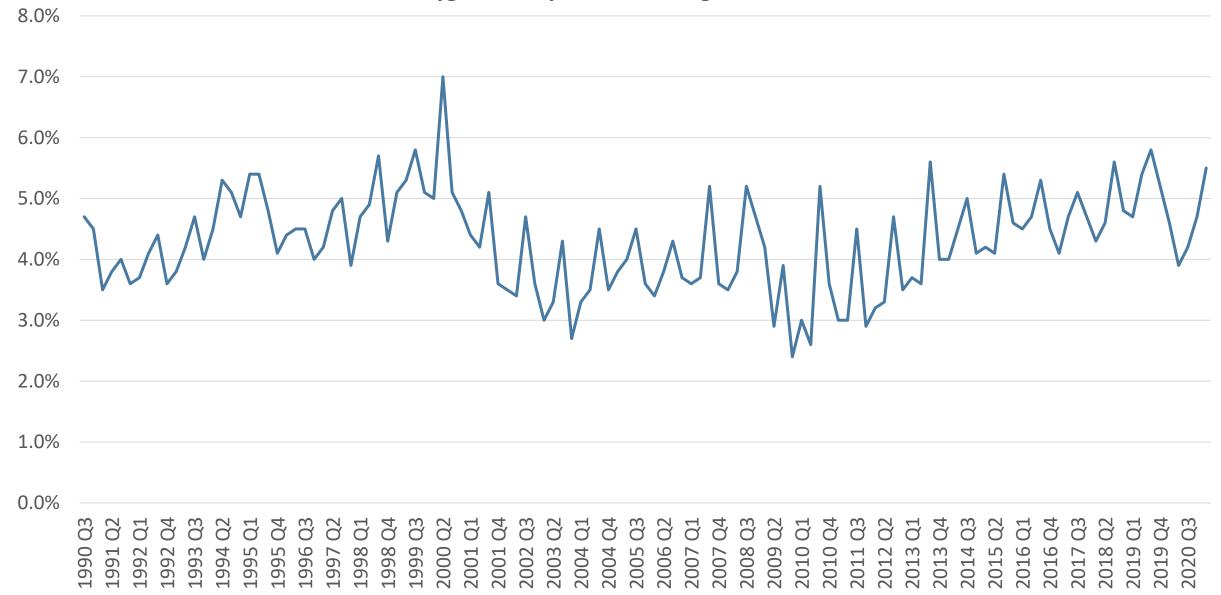
- Strength?
- Weakness?
- Opportunity?
- Threat?
- Some Combination of the Above?

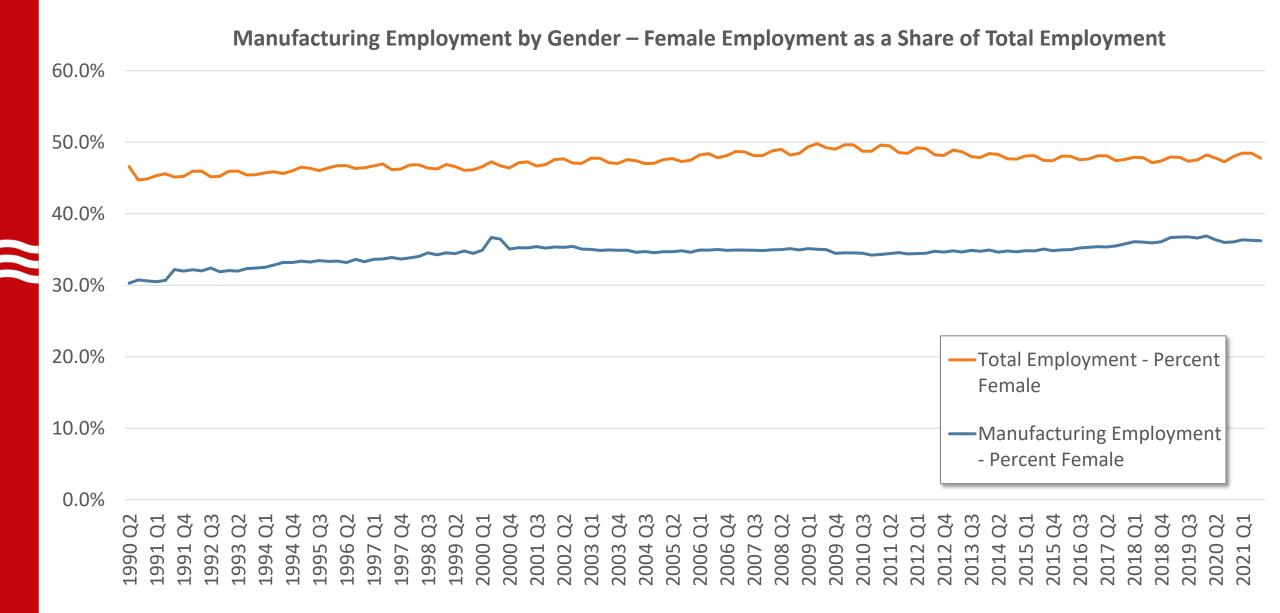
If manufacturing employment has declined, why is there a large demand for workers?

30.0% 25.0% 20.0% 15.0% 10.0% -Age 55 and Over - Manufacturing Employment 5.0% -Age 55 and Over - Total Employment 0.0% g **Q**1 ő ğ ð ð Ø 2001 2002 2003 2003 2004 2005 2005 2007 2008 2009 2009 2011 2011 2012 2012 2013 2013 2013 .66 201! 201(б

Sheboygan County Employees Age 55 and Over as a Share of Total Employment

Sheboygan County Manufacturing Turnover Rate





Looking for Challenges – Surprises Looking for Insights, Not Precision What is the "story" the data is trying to tell you?

- *"It ain't what you don't know that gets you into trouble. It's what you know for sure that just ain't so." Mark Twain*
- "There are three kinds of lies: 1) Lies, 2) Damned Lies & 3) Statistics" Mark Twain
- "He uses statistics as a drunken man uses lamp-posts For support rather than illumination." Andrew Lang (1844-1912)

In the end, when you look at secondary data you should *believe it all and trust none of it. – Dr. Steven Deller*



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